3.2.2

Number of workshops/seminars conducted on

Research Methodology, Intellectual Property Rights

(IPR) and entrepreneurship during the year

Index

| Sr. No | Name of the Event | Date From - To |
|--------|---|---|
| 1. | Orientation Program for Research Scholars | 9 th July 2022 |
| 2. | PhD course Work on Statistical Analysis through | 3 rd to 25 th Dec |
| | SPSS through offline mode. | 2022 |
| 3. | Marketing Techniques for Early Stage | 11 th July 2022 |
| 4. | Startup & Entrepreneurship | 28 th Sept 2022 |
| 5. | Entrepreneurship & Innovation | 6th Oct 2022 |
| 6. | Entrepreneurship and Innovation as Career | 1 st December |
| | Opportunity-(SAP) | 2022 |
| 7. | Design Thinking to Nurture Creativity and | 7 th Jan 2022 |
| | Innovation Leading to Entrepreneurship | |
| 8. | Entrepreneurship & Innovation and Design | 28th Jan, 2023 |
| | Thinking | |
| 9. | Innovation & Entrepreneurship Management | 23rd Feb,2023 |
| 10. | World Intellectual property day | 26 th April 2023 |

ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Institute / Department/ Committee Level: Institute level

Topic/Activity Name: Orientation Program for Research Scholars

Resource Persons:

- Dr. Parag Kalkar-Dean, Faculty of Commerce & Management, SPPU Pune
- Dr. Shailesh Kasande- CEO and Group Director- Suryadatta Group of Institutes
- Dr. Sarang Bhola- Associate Professor Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara
- Dr. Sachin Borgave- Director- Pratibha Institute of Business Management

Date: Saturday, 9th July 2022

Objectives:

I was observed that newly selected research scholars for PhD program found some difficulties in initiating their research work for PhD. It is important that they get knowledge and clarifications for the proper beginning of their research work. So considering this this program was planned. A collaboration was done with nine other research centres for this program, with the aim that benefit should go to all newly inducted research scholars.

Description:

Researchers conduct a literature review to identify the areas of a topic that they find missing. They then go and do the research to fill the research gap. Our first esteemed resource person Dr. Shailesh Kasande had shared his ideas with us about how to go for effective literature Review.

So literature review will help us to find out problems that are still not addressed. Now we need Cognitive thinking processes to help us come up with innovative problem-solving ideas. The research design helps a researcher to pursue their research with a systematic approach.. Together we had learnt more on Cognitive Thinking & Research Design through second session which was conducted by Dr. Sachin Borgave. An objective is an intent while a

hypothesis is what the researcher believes. Session was conducted by Dr. Sarang Bhola on Objective framing and Hypotheses formulation.

In total program received 61 registrations which includes online as well as few on spot. A collaboration was done with nine other research centres for this program, with the aim that benefit should go to all newly inducted research scholars.

Other Participating/Partner Institutes

| Sr. No. | Institute Name | No. of expected participants |
|------------|---|------------------------------|
| 1 | ASM's Institute of Business Management and Research (IBMR), Chinchwad, Pune | 15 |
| 2 | Indira Institute of Management, Tathwade, Pune | 7 |
| 3 | Suryadatta Institute of Business Management, Bavdhan, Pune | 7 |
| 4 | Lotus Business School, Punawale, Pune | 6 |
| 5 | <i>Institute</i> Of Management Career Development <i>IMCD</i> , Modern Education Campus, Nigdi, <i>Pune</i> | 6 |
| 6 | <i>Yashaswi</i> Education Society's International Institute of Management Science <i>IIMS</i> , Chichwad, Pune | 4 |
| 7 | S. B. Patil Institute of Management, Sector No. 26, Pradhikaran, Nigdi, Pune | 4 |
| 8 | Shikshan Maharshi Dr. D.Y. Patil Shikshan Sanstha Dr.D.Y.Patil Center for Management and Research , Chikhali, Pune | 2 |
| 9 | AISSMS In statute of Management, Kennedy Road, Near R.T.O., Pune | 2 |
| | Total Candidates along with PIBM Research Scholars | 60 |

Outcome:

Through online feedback as well as one to one in person response, it was found that participants had gained enough confidence to initiate their research work. Their lots of doubts had been clarified. Participants were satisfied and requested for conducting more such type of programs.



Program Brochure

Dr. Shweta Jain Borgave Dr. Sachin

Program Coordinator

Director

Activity Photos





Inauguration



Chief Guest- Dr. Parag Kalkar addressing audience





Dr. Shailesh Kasande- First Resource Person



Dr. Sachin Borgave -Second Resource Person



Dr. Sarang Bhola- Third Resource Person



Honourable Directors of various institutes





Participants listening attentively

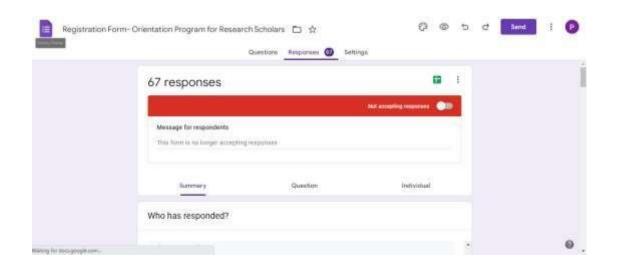


Hospitality



Honourable Guests and Participants after Programme

Registrations



Online Registration Response

Pratibha Institute of Business Management Plot 3, Block D-II off Mumbai Pune Road, Chinchwad, P In Association with

Faculty of Commerce & Management, SPPU.

"Research Orientation Programme"

Day & Date: Sarunday, 9th July 2022

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| Sr. | Name of Faculty | Name of | ration Details | | |
|-----------|---|---|--|---------------------------|-----------|
| 200 C C C | Participant | Institute/College/Company | Name of Research Center | Contact No. | Signature |
| ¢., | Mr. Prasad Shaligram | International Inst. of mant. science chinchwod, Pune - 33 | IIMS Chinchwad | 830810) 538 7339014527 | And |
| 1. 2 | Mr. Jitendra Polekar | | II I MAS chinchwad | 9010586 | Ł |
| - | <i>Kaunacka</i> Ms. Amruta Kalmalkar | <u>د س</u> | II IMS chinchwad | 7330014528 | hot |
| 14 | Paves.U. Ms. Prameela Parik | JSPM's RSCOE | JBMF, Chinchwood | 9836112348 | Certe |
| 5 | Ashok Deokas | Dypsome A Lakyan | IBMR | 992291492 | Acher |
| 5 | Manguh Kalan | | p international Institute of Mg+Studies | 9823225241 | + M |
| 7 | Novendra Pisal | Lotus me School. | Lotus Rw. Schoor. | 997#159272 | £ |
| 8 | Rohan Kamble | 15 | | 1.15 | |
| 7 | | Lotus Bus-School. | Lotus Rus. School. | | 4 |

Pratibha Institute of Business Management

Plot 3, Stock D-II off Mumbai Pure Road, Chirschwad, Pure 41109 In Association with

Faculty of Commerce & Management, SPPU.

"Research Orientation Programme"

Day & Date:Saturday,9th July 2022

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| A. | Vinayal Panjar | SBP | SEP | 359185322 | S. |
| 10 | Prof Charag B.B. | SBP College | IBMF chindwood | 8380074971 | pet (pay |

Cash payment- On spot Registration

Registrations with Online Payment

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Faculty of Commerce & Management, SPPU.

"Research Orientation Programme"

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| r. | Name of Faculty | | tion Details | | |
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| 0. | Contraction of the Contraction o | Name of Institute/College/Company | Name of Research Center | Contact No. | Signature |
| 1 | Ms. Aakanksha Landge | MIT Arts Commerce and Science College Alandi | AISSMS College of Management | 9921101846 | Astilia |
| ŝ | 2 Mr. Abhijeet Pradhan | JSPM'S Rajarshi Shahu college of Engineering | Dr. D. Y. Patil center for Management and research Chikhali | 9673988507 | levely |
| ŝ | 3 Ms. Aditee Huparikar | Indira college of engineering and management | IBMR Chinchwad | 0823250815 | the - |
| | 4 Mr. Ajay Suresh Bhosale | Software Technology Parks Of India | Lotus Business School | 9822028325 | Sec. |
| 3 | Mr. Anandkumar 5 Ashokcharid Jain | Pimpri Chinchwad College of Engineering | Indura Institute of Management | 9503029520 | WSF- |
| 0 | 6.Ms. Anita Sanjay Mathapati | ATSS's College of Business Studies and Computer Applications | Pratibha Institute of Business Management Chinchwad Pune | 9860075304 | 100 |
| 3 | Ms. Ankita Harshal 7 Deshpande | MES Senior College | Survadatter Instituti | 9762907123 | Bulgender |
| i | 8 Mr. Anup Honrao | ARaymond India | 2.4 | 9766350763 | Stonson |
| y | Ms. Anuprita Pankaj 9 Mandale | The Interface | IIMP, Purse | 0077(het0 | opprast. |
| 1 | MS. CHHAYA RAHUI. | DR. D.Y. PATIL Vidyapeeth . Center for Online Learning | Indira Institute of Management. Pune | 002833613 | HUart |

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Plot 3, Block D-II off Mumbai Pune Road, Chinchwad, Pune 41100

In Association with

Faculty of Commerce & Management, SPPU.

"Research Orientation Programme"

Day & Date Saturday 9th July 2022

| | | | Registra | ation Details | Day & Da | w Katurday, 9th July |
|---|------------|---|---|---|-------------|----------------------|
| | Sr. No. | Name of Faculty Participant | Name of Institute/College/Company | Name of Research Center | Contact No. | Signature |
| | 11 | Mr. GAIKWAD PRAVIN DNYANESHWAR | DYPIM | Pratibha Institute of Business Management Chinchwad Pune | 9545191101 | TR- |
| | 12 | Mr. Indrajeet Bharat Kole | Global Business School and Research Center, Tathwade, Pune | Pratibha Institute of Business Management Chinchwad Pune | 8888864545 | 1 |
| | 13 | Ms. Jyoti Ramesh Gaikwad | SCMIRT | SIMCA | 9112817985 | |
| | 14 | Ms. Kanchan Amol Shinde | Smr. Kashibai Navale College of Commerce, Erandwane | Sinhgad Institute of Management, Vadgaon | 9923842787 | afterde |
| | 15 | Dr. Karuna Gole | Indira School of Business Studies PGDM | | 9881098074 | Sale |
| | 16 | Mr. Mahesh Bhagat | ISB&M. Pune | IIMS | 9822074890 | and the |
| | 17 | Ms. Manasi Tushar Patil | Indira Institute of management pune | PGRC.Indira Institute of management | 9011076608 | |
| | | Mr. Mangesh Dasharath Kadam | D. Y. Patil Institute of Management | Lotus Business School | 9850169165 | d-t. |
| | | Mr. Manish Manikrao Veer | Pon pure chemical india pvt ltd | | 902182048 | Breek |
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In Association with Faculty of Commerce & Management, SPPU.

"Research Orientation Programme"

| Sr. | Name of Faculty | ine pistie | ation Details | | |
|-----|-----------------------------------|---|--|--------------|-----------|
| | Participant | Name of Institute/College/Company | Name of Research Center | Contact No. | Signature |
| 21 | Mr. Milind Khabale | Serum Institute Of India | Management & Mass. Communication | 9823024419 | - SILL |
| 22 | Ms. Monali Meghal | Suryadatta college of Management Information Research and Technology | Sinhagad Institute of Management | 9665120266 | nugh |
| 23 | Mr. Nagesh Ambadas Kanaki | ISB&M College of Commerce, Kondhw (Bk) | Pratibha Institute of Business Management Chinchwad Pune | 9096123446 | Hand |
| 24 | Ms. Neeta Shinde | ANDSSOMS, Way, pue | 28MR, chinchund | 7231032-53 | Tislak |
| 25 | Mr. Ojas Ulhas Chaudhari | Dr. D Y Patil University, Center for Online Learning | Administration Computer Applications and Research | 9765373695 | |
| 26 | Mr. Pankaj Ganesh jagtap | Dr.Ambedkar college of Commerce and Arths yerawada pune 06 | Prof Ram krushna more college Akurdi | 9665555986 | 6W) |
| 27 | Mr. Pradeep Anaridrao Sandbhor | Pimpri Chinchwad College Of Engineering | Indira Institute of Management | 9881217667 | Ship |
| 38 | Ms. Prajaktu Asbok Patil | Sinhgad Institute | IIMS | wien550825 | X |
| | My. Prziakta gaikwad | Vishwakarma college of arts, commerce and science | Lotus business school | \$9176853511 | |
| | Mr. Prashant Narayannan Wadkar | TT-S & International ansature via | VES's International Institute of Management Science, Chinchwaid | 41-21-4186 | |

Part J, Mock D-II Off Mumbai Pune Road, Chinchwad, Pune 41109 In Association with Faculty of Commerce & Management, SPPU

"Research Orientation Programme"

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| Sr. No. | Name of Faculty Participant | Name of Institute/College/Company | ti . | Contact No. | Signature |
| 33 | Ms. Preeti Pande | NAR | IBMR,Chinchwad | 8446600553 | |
| 32 | Ms. Priya Barhate | Suryadatta College of Management Information Research and Technology | 4 | 9028007285 | ox.solat |
| 33 | Ms. Priyanka Bodhkar | Indiza Institute of Management, Pune | Indira Institute of Management, Pune | 9029993199 | Sullie |
| 34 | Ms. Priyanka Suhas Wankhade | Management Information Research & Technology (SCMIRT) | Pratibha Institute of Business Management Chinchwad Pune | 9881740989 | 1 date |
| 35 | Mr. Rahul Mali | ARaymond India Pvt., Ltd. chakan | SB Patil | 8609950010 | XC: |
| 36 | Mr. Rajkamal Chhagan Sangole | Pimpri Chinchwad College of Engineering | Indira Institute of Management Pune | 8087445312 | Street of |
| 37 | Ms. Rasika Chandrakant Dighde | Suryadatta College of Management Information Research and Technology | Suryadatta Institute of Management and Mass Communications | 7028642707 | Autor. |
| 38 | ME ROHAN KAMBLE | BANK OF NEW YORK MELLON INDIA | ASM IBMR PUNE | 8421721968 | ale |
| 39 | Mr. Rupesh Chandrakant Shinde | Danobal Group India | Alssms, Pune * | 9166535455 | Dine |
| | Mr. Sachin Supekar | Samarpate Managenerus strations your Road Public | SJOM | 93229415 28 | 4 mg |

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"Research Orientation Programme"

Day & Data Saturday Set: July 2022

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| Registration | Details |
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| Sr. | Name of Faculty | Name of Institute/College/Company | Name of Research Center | Contact No. | Signature |
| | Participant Mr. Sandip R. Mundada | Pratibha institute of college | Pratibha Institute of Business Management Chinchwad Pune | 9860331316 | Flunder |
| | 2 Shardul | Credit Suiiss | PGRC Indira Institute of Management Pune | 9850020164 | A |
| 1 | 3 Ms. Shilpa Kundle | S. B. Patil Institute of Management. Pune | S. B. Patil Institute of Management | 9372146506 | Endle |
| T | 4 Ms, Sneba Vadavi | Alard Institute of Masagement and Sciences | Indira institute of management and sciences | 7741094341 | Kent |
| 1 | 5 Mr. Sudarshan Babar | Lotus Business School, Pune | Lonas Business School, Pane | 9405371410 | Se- |
| 2 | 6 Mr. Sumit Sharma | Indira Institute of Management | Indira Institute of Management | 9970064212 | |
| | 7 Ms. Tejashree Soni | Suryadatta institute of management and mass communication | Suryadatta institute of management and mass communication | 9284803654 | , Traber |
| 1 | 8 Mr. Umesh J. Sharma | Jaywant Sawant Institute of Management and Research | Suryadatta Institute of business Management and Technology | 997600938 | 3 Harris |
| | 19 Mr. Viebbay Wasankar | Dr.D.Y.Patil B-School | Management and Research. Chikhali.Puwe | 982288083 | 5 |
| | Ms. Varsha Aron 0 Khandekar | NA | IBMR Research Center chinchwad | 927273844 | 14 |

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"Research Orientation Programme"

Day & Date Saturday 9th July 2022

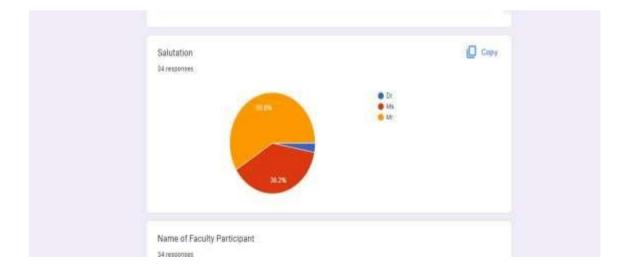
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| 32 | Mr. Veyager | Survision adulta Institute of Management and Mass Communication | Suryadatta Research Center | NICOMMEN | |

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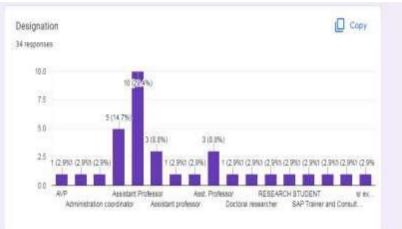
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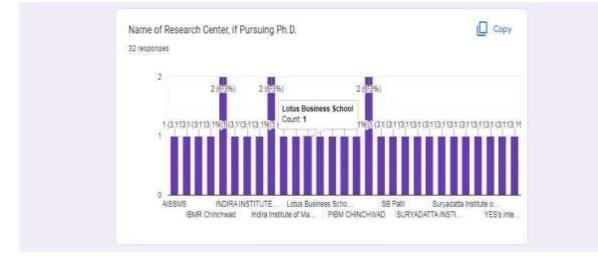
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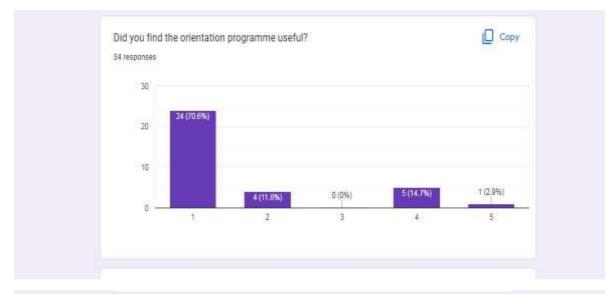
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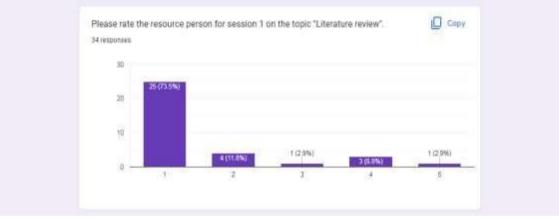


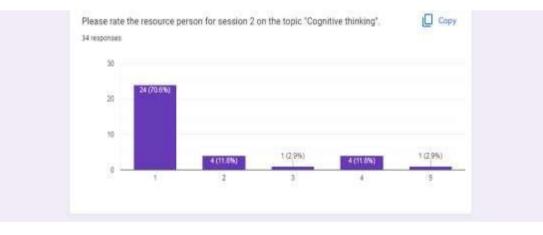


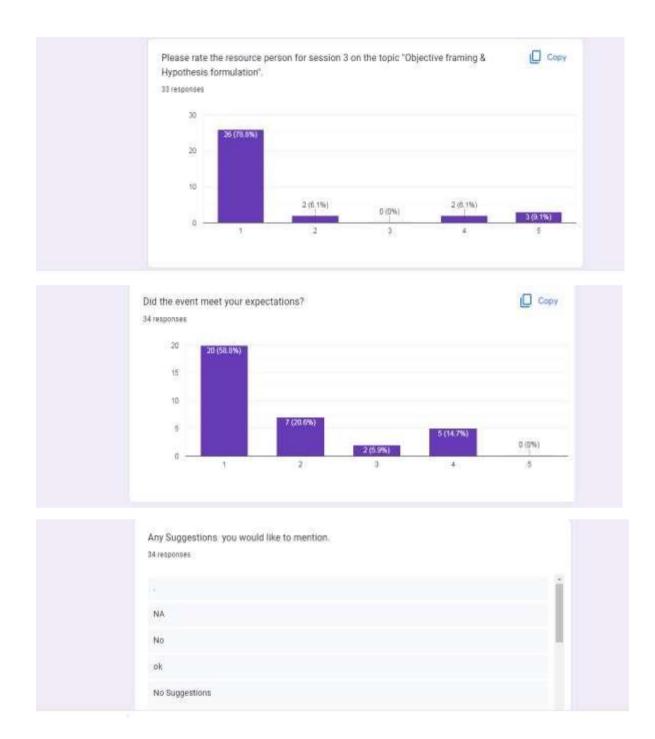












| Great Experience, really helpful. Thanks alot for organizing | * |
|---|---|
| Session 2 should have been of 90 minutes like the rest two session | |
| 270 minutes content divided in 3 sessions was tiresome for resource person as well as for scholar could have in 5 session of 40 minutes. Alternatively days event shall be focused on any single topic | |
| Nice initiative | |
| Interested to attend more events like this on Research | |
| Very informative and useful session. | |
| Somthing more on paper publication | |
| Very informative session and valuable guidance. | |
| Very nice program. How to write research articles? Organize if possible. | |

We may frequently have such programs covering various topics

Na

Kindly arrange one more sessions on deep knowledge of Phd workflow. How we spend entire Phd course with time frame

It's nice orientation program

Very well organized , Good team work , Tasty food & refreshing tea, Excellent resource persons . All Faculty have done good anchoring and nice quotes (Speed is measured with miles per hour ...smiles per hour, a good leader..) Just one small suggestion we could reduce some time if possible from welcome address, felicitations and reduce break time to maybe 40 minutes and increase time of resource persons .Looking forward for more sessions from Dr. Kasande , Dr Bhola and Dr Borgave (Session was interactive & interesting especially the Apple question). Dr Shah & Dr Kalkar too gave valuable inputs . Overall very happy with the session . Thanks a lot , really motivated to do quality research for benefit of society . Waiting for group picture .

Everything was good

ACADEMIC YEAR 2022-23 ACTIVITY REPORT

Institute / Department/ Committee Level: Institute level - Research Centre, Pratibha Institute of Business Management is organizing PhD course Work on Statistical

Analysis through SPSS through offline mode.

Topic/Activity Name: PhD Course Work on Statistical Analysis Part 3-B

Resource Persons:

- Dr. Parag Kalkar, Dean Faculty of commerce and Management, SPPU, Pune
- Dr. Shailesh Kasande, CEO & Group Director, Suryadatta Group of Institutes
- Dr. Sakharam Muley, Deptt. of Statistics, KC College ,Mumbai
- Dr. Satish Pawar, Director Research, ASM's IBMR

Date: 03/12/2022 to 25/12/2022 on all Saturdays and Sundays

Time: 9.30 am to 5.30 pm

Objectives:

I was observed that research scholars for PhD program found great difficulties in statistical analysis work for their Ph.D as well as while writing quality research papers. It is important that they get knowledge and clarifications for the proper beginning of their research work. So considering that in mind, this program was planned.

Description:

The program was started with valuable guidance from honourable chief guest Dr. Kalkar sir. Day 1 was initiated by our First Resource person Dr. S.B. Muley with Introduction to SPSS, Input and data management and Descriptive and graphical data analysis. On day 2 sir had followed with hypotheses testing and demonstration of t test, normality tests, and one way ANOVA. Satish Pawar sir on day 3 had explained various non-parametric tests such as Mann Whitney U Test, Wilcoxon Rank signed Test, Kruskal Wallis Test etc. Followed by explanation and demonstration of Chi square test in detail. Practical implementation of correlation and coefficient of correlation in detail was undertaken by Dr. Shailesh Kasande sir on day 4. Along with that sir had also explained various valuable key inputs required for statistical analyses On Day 5 and 6, Dr. Satish Pawar sir had covered Regression Analysis including Simple and Multiple linear regression, Bivariate and Multivariate Regression Analysis in detail. Kasande sir demonstrated in detail with clarity, Multivariate analysis including Discriminant analysis and Cluster analysis on day 7. On 8th day of course work Muley sir had demonstrated Principal component analysis, Factor analysis, Confirmatory Factorial Analysis and introduced participants with Structural Equation Modelling.

45 hours of PhD Course work Part 3 B on Statistical Analysis through SPSS was successfully conducted from 3rd Dec. 2022 to 25th Dec. 2022.

In total program received 36 registrations out of which one research scholar had requested for refund and cancellation due to some personal reasons. One in house faculty has got refund of entire fees as part of institute's policy to encourage its faculties for knowledge enrichment.

Outcome:

Through online feedback as well as one to one in person response, it was found that participants had gained enough confidence to handle statistics through SPSS. Their lots of doubts had been clarified. Participants were satisfied and requested for conducting more such type of programs.

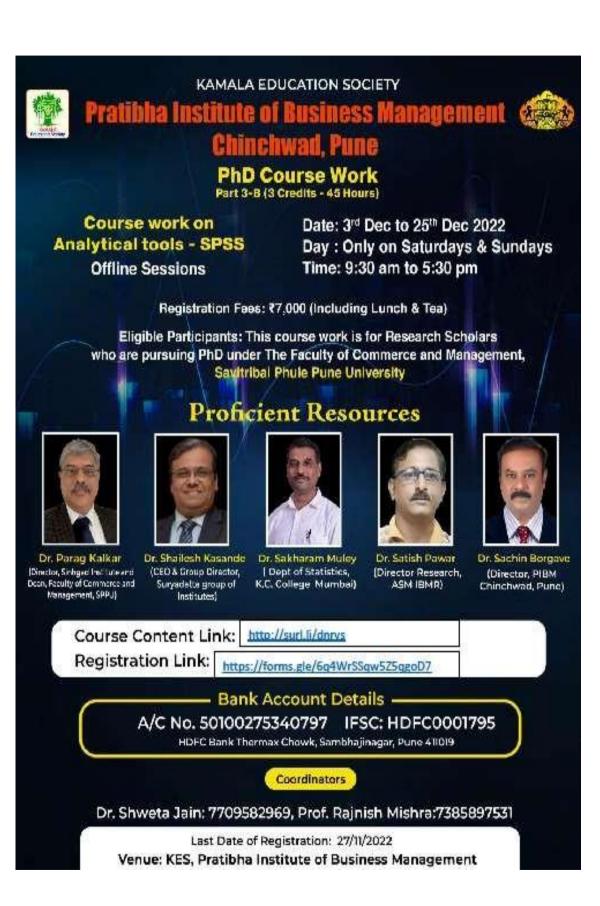
Dr. Shweta Jain

Prof. Rajnish Mishra

Dr. Sachin Borgave

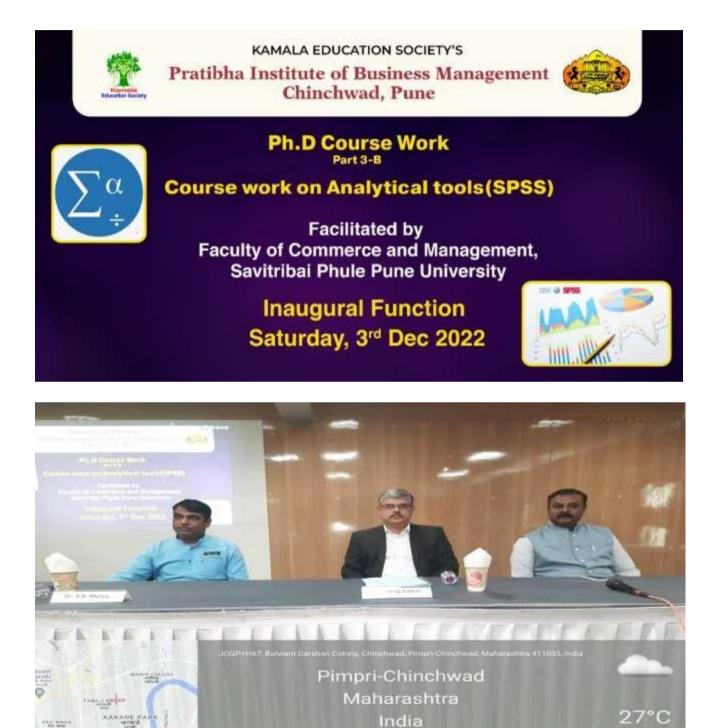
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Program Brochure



Activity Photos

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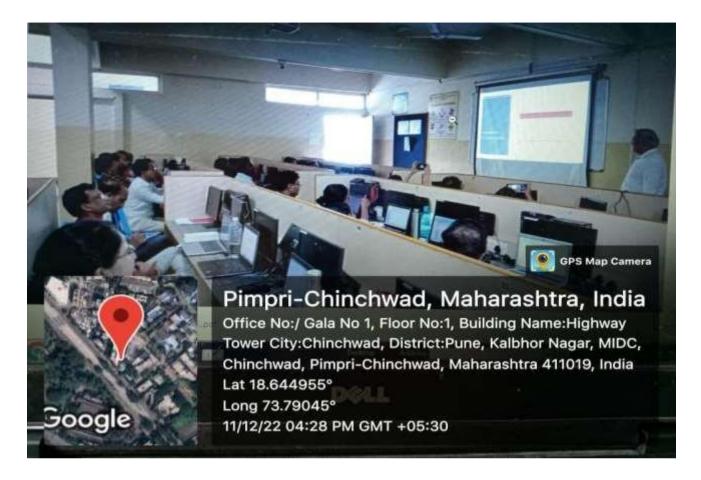
Inauguration



Chief Guest- Dr. Parag Kalkar addressing audience



Dr S.B.Muley- First Resource Person



Dr. Shailesh Kasande -Second Resource Person



Dr. Satish Pawar- Third Resource Person





Participants listening attentively





Valedictory Function





Feedback by participants



Hospitality



Honourable Guests and Participants after Programme

Registrations

PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT

Block D-III, Behind Mehta Hospital

Off Pune Mumbai Road

Chinchwad, Pune 411019

MiscReceipt Report for the Date/Period

| S. No | Recd From | Receipt Date | Cash/ Cheque | Inst No | Inst Date | Amount |
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PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT ACADEMIC YEAR 2022-2023

ACTIVITY REPORT

Topic/Activity Name: "Marketing Techniques for Early StageEntrepreneurs"

Date: 11th July,2022

Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution: Maharashtra Center of Entrepreneurship Development, Kolhapur and Ratnagiri Region

Objective:

- The primary objective of marketing techniques for early stageentrepreneurs is to create brand awareness.
- Entrepreneurs must develop a marketing plan that includes strategies forattracting and converting potential customers into buyers.
- Marketing for early-stage entrepreneurs should be cost-effective and efficient.
- •

Description:

On **11th July,2022** a session was arranged for MBA and MCA students by Mr. Gururaj Dangare on Marketing Techniques for Early Stage Entrepreneurs" . Thespeaker told the Identify the market segment that is most likely to be interested in your product/service and tailor your marketing efforts to reach them. It should reflect your brand image and provide essential information about your product/service. **Outcome:**

- Marketing techniques can help entrepreneurs to engage with potentialcustomers and build relationships with them.
- Successful marketing techniques can help early stage entrepreneurs tocreate brand awareness for their products or services

Benefits/ Key Learnings-

- Effective marketing can help early stage entrepreneurs to increasesales and revenue.
- With effective marketing strategies, early stage entrepreneurs canachieve a better return on their investment (ROI) and direct their resources toward activities that drive growth and revenue



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Pratibha Institute of Business Management

ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Topic/Activity Name: "Startup & Entrepreneurship"

Date: 28th September, 2022

Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution: DY Patil University, Mumbai

Objective:

- The objective of startup and entrepreneurship is to create a new business venture.
- The primary objective of startups and entrepreneurship is to create value for society by introducing something new and innovative.

Description:

On **28**th **September, 2022** a session was arranged for Faculties by Mr. Gururaj Dangare . The speaker told about A startup is a newly founded business or Company that is typically focused on developing or introducing a unique and innovative product or service into the market. Entrepreneurship refers to the process of starting and building a new business venture from scratch. **Outcom**e:

- Financial success.
- Job creation
- Innovation
- Personal growth
- Failure.

- Flexibility
- Creative expression
- Potential for financial success
- Personal growth.



Pratibha Institute of Business Management

ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Topic/Activity Name: "Entrepreneurship & Innovation"

Date: 6th Oct, 2022 Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution: Bestow Edutrex International, Mumbai

Objective:

- The objective of entrepreneurship is to identify a problem or opportunity in the market and create a business venture to offer a solution that is innovative, profitable, and sustainable.
- The objective of innovation is to stay ahead of the competition, improve efficiency and effectiveness, and create differentiation and competitive advantage.

Description:

On 6th Oct, 2022 a session was arranged for Faculties by Mr. Gururaj Dangare . The speaker told about Entrepreneurship is the process of identifying and developing a new business venture, along with assuming the risks and rewards associated with it. Innovation refers to the ability to come up with new ideas, processes, or products that create value and solve problems in novel ways.

Outcome:

- Creation of Jobs
- Economic Growth and Development
- Technological Advancements.

- Economic growth
- Enhanced problem-solving skills
- Increased competition



Mumbai 400 064, India
A.N. BE/P60/I50/22/LA
Oct 01, 2002



INVITATION

PROF. GURURAJ DANGARE

Greetings III

To,

Bestow Edutrex International LLP is a non-profit organisation registered with the NITI Aayog, Ministry of Micro, Small and Medium Enterprises of India. It is an accredited Training Partner of the Media and Entertainment Skill Council (MESC), NSDC, under the Skill India Mission, and has admission and counselling partnerships with DY Patil University Online and Dresden International University (DIU), Germany.

We are inviting you to deliver a talk on Management Development Programme (MDP) on Entrepreneurship and Innovation. The programme is prepared in accordance with UGC norms and has been approved by the appropriate Affiliate Colleges / University Departments.

Kindly accept our invitation for conducting an online lecture (Zoom Platform) on the topic "Process to become successful entrepreneur" on Oct 06, 2022 from 07.00 PM to 09.00 PM.

We look for continuous support.

Best Wisters & Kind Regards kumasidatt ganfac Hanaging Director Bestow Edutrex International

www.bestowedubres.sp.in





Dr. Mahima Singh

IIC Co-ordinator

Prof. Gururaj Dangare

Pratibha Institute of Business management

Pune 2022-2023

IIC Activity Report

INSTITUTE/DEPARMENT/COMMITTEE LEVEL: PIBM (AUDITORIUM)

TOPIC/ACTIVITY NAME: -Entrepreneurship and Innovation as Career Opportunity-(SAP)

DATE:-1/12/2022

OBJECTIVES :-

- 1) To make student aware about SAP program
- 2) To make student understand importance of SAP in startup.

ACTIVITY DESCRIPTION:-

The IIC Cell of Pratibha Institute of Business Management Pune, had organized a Session on

"Entrepreneurship and Innovation as Career

Opportunity" - (SAP)". This session was conducted by **Mr. Rakesh Barapatre.** All thefaculties including IIC members and students attended the session

He explained about SAP and its importance to everyone. Sir displayed the process and features of SAP. He Explain about the application in the startup venture. He explained that how the SAP secures large financial data with accurate values in cloud storage which is helpful for the person starting a startup business. He also clarified that the SAP software is ause-friendly were user find it easy to use it without hesitation.

This session was very interactive and students also took very much interest and asked questions in Q & A session which was held at the end. Everybody gained a lot of knowledge through this session.

OUTCOME :-

- 1) Students gain ample of knowledge about SAP application.
- 2) Students are Eager to use SAP in their upcoming startups for financial purpose.



Pratibha Institute of Business Management ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Topic/Activity Name: "Design Thinking to Nurture Creativity and Innovation Leading to Entrepreneurship"

Date: 7th Jan, 2022

Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution: Dr. D. Y. Patil Institute of Management & Research, Pune

Objective:

- Empathy
- Ideation
- Prototyping
- User-centeredness
- Iteration

Description:

On **7**th **Jan**, **2022**a session was arranged for Faculties by Mr. Gururaj Dangare . The speaker told about Design thinking is a human-centered approach to problem-solving that encourages creativity, innovation, and entrepreneurship. Itinvolves a series of steps that help individuals identify and address complex challenges by developing empathy for users, generating ideas, prototyping and iterating potential solutions. Design thinking fosters creativity and innovation by encouraging individuals to approach problems from different angles and to challenge assumptions.

Outcome:

- User-centered approach
- Iterative process
- Cross-functional collaboration
- Creative problem-solving
- Design-driven culture.

- Empathy
- Iteration
- Innovation
- Collaboration
- Customer focus.



Pratibha Institute of Business Management

ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Topic/Activity Name: "Entrepreneurship & Innovation and Design Thinking"

Date: 28th Jan, 2023 Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution: Bestow Edutrex International, Mumbai

Objective:

- The objective of entrepreneurship is to identify a problem or opportunity in the market and create a business venture to offer a solution that is innovative, profitable, and sustainable.
- The objective of innovation is to stay ahead of the competition, improve efficiency and effectiveness, and create differentiation and competitive advantage.
- The objective of design thinking is to create user-centered solutions that are desirable, feasible, and viable.

Description:

On **16th March, 2022** a session was arranged for Faculties by Mr. Gururaj Dangare . The speaker told about

Entrepreneurship is the process of identifying and developing a new business venture, along with assuming the risks and rewards associated with it.

Innovation refers to the ability to come up with new ideas, processes, orproducts that create value and solve problems in novel ways.

Design thinking is a problem-solving approach that involves understanding theneeds and desires of users and developing innovative solutions to meet those needs.

Outcome:

Entrepreneurship & Innovation :

- Creation of Jobs
- Economic Growth and Development
- Technological Advancements

Design Thinking :

- Encourages Creativity
- Improves Problem-Solving

Benefits/ Key Learnings-

- Economic growth
- Enhanced problem-solving skill
- Adaptability
- Innovation and creativity



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We conduct series of Management Development Programme (MDP) on Entrepreneurship and Innovation. The programme is prepared in accordance with UGC norms and has been approved by the appropriate Affiliate Colleges / University Departments.

We'd like to thank you for accepting our invitation and delivering an online lecture (using the Zoom Platform) on the topic "Entrepreneurship, innovation and design thinking" on Jan 28, 2023 from 07.00 PM to 09.00 PM.

We look for continuous support.

Best Wishes & Kind Begards kumandat ganfac Managing Director Bestaw Edutres International



www.destaweduitee.co.in

Pratibha Institute of Business Management ACADEMIC YEAR 2022-23

ACTIVITY REPORT

Topic/Activity Name: "Innovation & Entrepreneurship Management"

Date: 23rd Feb,2023

Name & designation of resource person: Mr. Gururaj Dangare

Name of the Host Institution – Modern College, Pune Objective:

- To understand the concept of innovation;
- To understand the concept of Entrepreneurial Development
- To understand the main components of a innovation and innovation management and Entrepreneurship Development;
- To understand the relationship between innovation and entrepreneurial development;
- To understanding the theories of innovation and entrepreneurial development;
- To know the various techniques of innovation and promoting entrepreneurial culture.

Description:

On **23rd Feb,2023** a session was arranged for Modern College students by Mr. Gururaj Dangare on Innovation & Entrepreneurship Management. The speaker

told the students that Innovation is the process of creating something new. Entrepreneurship identifies the opportunities in great innovations and creates opportunity, adds value, and keeps the value improving over a period of time.

Outcome:

Our Entrepreneurship and Innovation programme combines theoretical and empirical perspectives with the development of practical skills and opportunities for the application of knowledge to real-life organisational issuesfaced by those establishing and managing innovation-driven organisations.

- It helps individuals become independent and channel their creativity intocreating something of their own in this competitive world.
- Studying entrepreneurship and innovation enhances one's analytical andlogical skills that enable one to solve any problem.



PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT ACADEMIC YEAR 2022-2023

World Intellectual property Day

OBJECTIVE:

- 1. To make students aware about the the importance of intellectual property (IP) rights and their role in promoting innovation and creativity.
- 2. To make students aware about the different Intellectual Property Policies.

DESCRIPTION:

The Institution Innovation Cell of Pratibha Institute of Business Mangement, Chinchwad organised a workshop on Intellectual Property Day.

The session was conducted by Prof. Mahima Singh. All the faculties includingIIC members attended the session.

Everyone got to know about the Intellectual property rights, such as patents, protect inventions, technological advancements, and new processes developedby businesses.

Ma'am guided us on about the unique and recognizable trademarks can differentiate a business from its competitors, leading to increased market share and customer preference. She also told us how Intellectual property rights offerlegal protection against unauthorized use, copying, or infringement. She also added how Intellectual property can facilitate collaborations and partnerships between businesses.

The session was very interactive and students actively participated in the Q & A session which was held at the end. Everybody gained a lot of knowledge through this session.

OUTCOME:

- 1. Students got to know the importance of various intellectual properties.
- 2. Students got to know the various ways on how IP's can maintain integrity of a business.

Dr.Mahima Singh.

Prof.GururajDangarellC

Co-ordinator

IIC Convener

Captured Moments of the Session :





