



6.1.1

The governance of the institution is reflective of and in tune with the vision and mission of the institution

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Startups by our proud students:

Sr. No	Name of the Startup	Student Name	Functional Area
1	Nagnaath Steel and Cement	Meghraj Birajdar	Trading
2	Consulo Educare Pvt. Ltd	Shrenik Kucheriya	Edu Tech
3	The Moment Stories	Suraj Shinde	Photography
4	The A P Events	Ashish Patel	Events Management
5	The Wireman Enterprises	Shubham Prasad	Electrical Work

Various MOU towards Start-Up/Incubation

1	SS Girls college ,Gondia
2	All India Shri Shivaji memorial Society College of Engineering
3	Pimpri Chinchwad Startup incubation Center ,Chinchwad
4	ISB&M,Pune



Various MOU towards Placement

1	PSP –IP Associates and Pvt Ltd
2	Branding ,Pune
3	Brillanz Software solutions LLP
4	DROIT IT solutions
5	Navaantrix Pvt Ltd
6	Trigati Corporation
7	Spurtee Express
8	FundsMart India Pvt Ltd
9	Sankhya Upskilling Pvt Ltd
10	XLR Pvt Ltd

MOU towards Startups

**Memorandum of Understanding
Between**

**S. S. Girls' College,
Gondia – 441601**

And

**Pratibha Institute of Business Management,
Chinchwad, Pune.411019**

PREAMBLE

Gondia education Society's Gondia, S.S.Girls' College is affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur. It conducts post and undergraduate courses in various discipline of B.A (Art's), B.sc (Home Science), B.F.D. we, at S.S. Girls' College are committed to excellence in Women's Education, empowering personality, intellectual, artistically and emotionally skills of Head, Hand and Heart and developing responsible of society.

Pratibha Institute of Business Management, Chinchwad, Pune is one of the leading MBA institute in Pune. Pratibha Institute is approved by AICTE and affiliated to savitribai Phule Pune University. It runs by Kamala education Society. It is NAAC B+ accredited. Pratibha Institute of Business Management is a center of academic excellence located in the heart of Pune in an extensive state-of-the-art campus by the eminent academic and research oriented minds who impart integrated knowledge. PIBM provides the quality education to the next level in terms of implementing Outcome Based Education along with the Choice Based Credit System (CBCS) and Grading System. It believes that education and training are indispensable for the human resource development so at PIBN we encourage the students for Live Projects in the industry from the day they enter into the institute to make them ready for the corporate world. A case based learning, project based learning and simulation models are the key resources used in pedagogy for management studies.

Whereas both the parties have decided to agree to establish academic management academic collaboration in the areas of mutual interest and in accordance with terms and conditions as set forth in this Memorandum of Understanding (MOU).

Objectives

1. To promote college academic – management Institute interaction.
2. To provide incubation centre development assistance
3. To promote any other appropriate mode of interaction agreed upon between industry and institute.
4. To collaborate towards establishment of entrepreneurial ecosystem

Now, therefore this agreement is signed between the parties.

The S. S. Girls' College, Vitthal Nagar, Ansari Ward, Gondia 441601

And

**Pratibha Institute of Business Management, Chinchwad, Pune.
(Hereinafter referred as PIBM, Pune)**

Where, the following is agreed upon by both the parties

1) Scope and Terms of Interaction

The S.S. Girls' College, Gondia and Pratibha Institute of Business Management, Chinchwad, Pune, shall encourage interaction between the entrepreneur, faculty members and students through following arrangements.

1. Institutes shall share their knowledge and experience by way of joint conference, seminar and workshop.
2. Institutes shall provide practical training to startups and innovation.
3. Institute say yes may depute its personnel to conduct expert lecturers at S.S.Girls' College, Gondia.
4. Institute swill facilitate periodic field visits to faculty and students of S.S. Girls' College to enable them to get practical exposure and learning from interaction with professionals.
5. Institutes would offer visit to interested students of S. S. Girls' College at factory/ project locations so that students get hands on experience of live projects.
6. Institutes may showcase its business activities at the seminar or workshop or conference etc at S. S. Girls' College.
7. Institutes would help the students of S.S. Girls' College for project based learning by allowing to carryout project depending on facilities and requirements.

8. Pratibha Institute of Business Management, Chinchwad, Pune and S. S. Girls' College shall work jointly on certain technical problems faced by students, also it will support for Incubation facility and startups.
9. S. S. Girls' College shall nominate one faculty for each project given by INDUSTRY. The faculty shall closely monitor the progress of the project and shall closely monitor the program review at the Industry once a month.

II) Financial Arrangements

The collaborative program between S. S. Girls' College, Gondia and PIBM, Pune be Academic and Industry related with no financial implications.

III) Intellectual Property Rights

Rights regarding Publications, Patents, Royalty, Ownership of software/Design/Product etc. developed under the scope of this MoU, shall be decided by both the parties by mutual consent, till then no party will have any kind of legal rights whatsoever on the publications, patents, royalty, ownership of software/Design/Product etc.

IV) Confidentiality

The S.S.Girls' College and PIBM Institute agree to hold in confidence all information/data which is obtained from either side or created during the performance of the MoU and will not disclose the same to any third party without written consent of the other side.

V) Coordinators

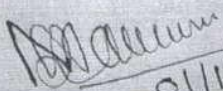
Both sides will designate one or two person who will be responsible for overall coordination and implementation of this agreement.

VI) Duration of MoU

This MoU will come in force from the date of signing of the MoU by the representatives of both the parties. It will remain valid for a period of five years, and may be continued after suitable review and mutual agreement. Either party may terminate the MoU by giving written notice to other party three months in advance. Once terminated, neither S.S.Girls' College nor PIBM Institute will be responsible for any losses, financial or otherwise, which the other party may suffer.

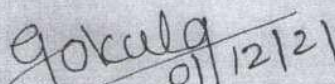
This MoU is signed on this day of ~~01/12/2021~~ by both the parties, subject to approval of the respective academic/administrative bodies.

On behalf of, S S Girls College



Signed by – Dr. N.K. Bahekar
Principal
S. S. GIRLS' COLLEGE
GONDIA


Date-

Witness


Dr. Gokula Bhalearo
Coordinator ED Cell
Incubation

On behalf of PIBM


Signed by – Dr. Sachin Borgave
Director, PIBM
Dr. Sachin Borgave
Director
Pratibha Institute of Business Management
Chinchwad, Pune - 411 019.


Prof. Gururaj Dangare
HOD – Start-up &

Memorandum of Understanding

Between

**ALL INDIA SHRI SHIVAJI MEMORIAL
SOCIETY'S COLLEGE OF ENGINEERING,
PUNE - 411 001**

AND

**Pratibha Institute of Business Management,
Chinchwad, Pune.**

PREAMBLE

Whereas, the AISSMS College of Engineering, Pune is affiliated to the Savitribai Phule Pune University, Pune and approved by AICTE. It conducts undergraduate courses in various engineering disciplines of Chemical, Civil, Computer, Electrical, Electronics and Telecommunication, Mechanical, Mechanical Sandwich and Production Sandwich and post graduate engineering courses in Chemical, Civil (Structure), Computer, Electrical (Power Electronics and Drives), Electronics and Telecommunication (Microwave) and Mechanical Engineering (Automotive and Design).

Pratibha Institute of Business Management, Chinchwad, Pune is one of the leading MBA institute in Pune. Prathibha Institute is approved by AICTE and affiliated to Savitribai Phule Pune University. It runs by Kamala education Society. It is NAAC B⁺ accredited. Pratibha Institute of Business management is a centre of academic excellence located in the heart of Pune (pimpri-chinchwad) in an extensive state-of-the-art campus by the eminent academic and research oriented minds who impart integrated knowledge. PIBM provides the quality education to the next level in terms of implementing Outcome Based Education along with the Choice Based Credit System (CBCS) and Grading System. It believes that education and training are indispensable for the human resource developments so at PIBM we encourage the students for Live Projects in the industry from the day they enter into the institute to make them ready for the corporate world. A case based learning, project based learning and simulation models are the key resources used in pedagogy for management studies.

Whereas both the parties have decided to agree to establish engineering academic-management academic collaboration in the areas of mutual interest and in accordance with terms and conditions as set forth in this Memorandum of Understanding (MoU).

OBJECTIVES OF MOU

1. To promote engineering academic- management institute interaction.
2. To provide Lab Development.
3. To promote any other appropriate mode of interaction agreed upon between industry and institute.

Now, therefore this agreement is signed between the parties;

**The AISSMS College of Engineering, 1, Kennedy Road, Pune - 411 001,
Maharashtra (Hereinafter referred as AISSMS, COE, Pune)**

And

**Pratibha Institute of Business Management, Chinchwad, Pune. (Hereinafter
referred as PIBM, Pune)**

Whereas, the following is agreed upon by both the parties


PRINCIPAL
AISSMS COE PUNE-I

(A) SCOPE AND TERMS OF INTERACTION

The AISSMS, COE, Pune and Pratibha Institute of Business Management, Chinchwad, Pune, shall encourage interaction between the engineers, research fellows, faculty members and students through following arrangements

1. Institutes shall share their knowledge and expertise by way of joint conferences and seminars/workshops.
2. Institutes shall provide practical training to AISSMS, COE students related to startups and innovation.
3. Institute say Yes may depute its personnel to conduct expert lectures at AISSMS, COE, Pune.
4. Institute will facilitate periodic field visits to faculty and students of AISSMS COE to enable them to get practical exposure and learning from interaction with professionals.
5. Institute s would offer summer internship to interested students of AISSMS, COE at its factory/ project locations so that students get hands on experience of live projects. The number of students who can be considered for the internship would be as mutually decided between PIBM Pune and AISSMS, COE every year.
6. Institute s may showcase its business activities at the seminar or workshop or conference etc at AISSMS, COE.
7. Institute s would help the students of AISSMS, COE for project based learning by allowing to carryout PG/UG/Research projects depending upon the nature of work as per rules of the respective institutes depending on facilities and requirements.
8. Pratibha Institute of Business Management, Chinchwad, Pune & AISSMSCOE shall work jointly on certain technical problem faced by students, also it will support for Incubation facility and startups.
9. AISSMS, COE shall nominate one faculty for each project given by INDUSTRY. The faculty shall closely monitor the progress of the project & shall closely monitor the program review meeting at the Industry once a month.

(B) FINANCIAL ARRANGEMENTS

The collaborative program between AISSMS, COE and PIBM, Pune be Academic & Industry related with no financial implications.

(C) INTELLECTUAL PROPERTY RIGHTS

Rights regarding Publications, Patents, Royalty, Ownership of software/design/product etc. developed under the scope of this MoU, shall be decided by both the parties by mutual consent, till then no party will have any kind of legal rights whatsoever on the publications, patents, royalty, ownership of software/design/product etc.

(D) CONFIDENTIALITY

The AISSMS, COE and the PIBM Institute agree to hold in confidence all information/data which is obtained from either side or created during the performance of the MoU and will not disclose the same to any third party without written consent of the other side.

(E) COORDINATORS


Both sides will designate one or two persons who will be responsible for overall coordination and implementation of this agreement.

(F) DURATION OF MOU

This MoU will come in force from the date of signing of the MoU by the representatives of both the parties. It will remain valid for a period of **two year**, and may be continued after suitable review and mutual agreement. Either party may terminate the MoU by giving written notice to other party three months in advance. Once terminated, neither AISSMS, COE nor PIBM Institute will be responsible for any losses, financial or otherwise, which the other party may suffer.


This MoU is signed on this day of 01/06/21 by both the parties, subject to approval of the respective academic/administrative bodies.

On behalf of AISSMS, COE

Signed by: 
Dr D S Bormane
Principal,
AISSMS COE,
Pune

Date: 01 /06/2021

Witness


Dr. (Mrs.) Vidya Nitin Patil
Faculty




On behalf of PIBM Chinchwad, Pune

Signed by: 
Dr. Gururaj Dangare

**HOD of MBA at PIBM, Chinchwad,
Pune**

Date:01 /06/2021




Dr. Vrashali S Kalyani
Faculty

MEMORANDUM OF UNDERSTANDING (MoU)

Between

Pratibha Institute of Business Management, Chinchwad, Pune

and

Pimpri Chinchwad Startup Incubation Center, Chinchwad, Pune

This is an agreement between “Pratibha Institute of Business Management, Chinchwad, Pune hereinafter called **PIBM**. and “Pimpri Chinchwad Startup Incubation Center” hereinafter called **PCSIC**.

1 . Purpose

The purpose of this MOU is to promote the co-operation in entrepreneurial and startup activities of, PIBM and PCSIC, individually as a “Party” and collectively as the “Parties”, herewith enter into the Memorandum of Understanding (“MoU”).

2 . Background of PCSIC

PCSIC is a Joint venture of PCMC Smart city & Auto cluster. We are the first incubation centre that is government-funded & backed by strong industry support through Autocluster & MCCIA. PCSIC vision is to support Startup in the local ecosystem to stand on their legs by providing infrastructure support & guidance through industry expert mentors.

Background of PIBM

Pratibha Institute of Business Management (PIBM) is a self-financed constituent of Pratibha Group of Institutes under the aegis of Kamala Education Society Pune, Maharashtra. The institute is situated in Pimpri-Chinchwad Municipal Corporation, PIBM has a full-time MBA and MCA Programme (Course duration - two years each) approved by AICTE New Delhi and affiliated to Savitribai Phule Pune University. The inception of the institute is in 2008 and is NAAC B+ accredited. PIBM is a center of academic

excellence and imparts quality education to nurture young professionals. PIBM is always a landmark for Start-ups, Entrepreneurial activities, Innovative Industry Projects.

3. Forms of Co-operation

The following fields as are mutually acceptable for the Parties, in the forms of cooperation and may pursue hereunder:

- Incubation to aspirants from PIBM at PCSIC
- Joint innovation, entrepreneurship and startup activities by both the parties
- Innovative solutions to challenges of PCSIC from PIBM
- Sharing / suggesting resource persons or domain experts vis-à-vis by both the parties
- Any other point in interest of both the parties

4. Specific Projects

- If any vis-à-vis both the parties

5. Financial-Arrangements

Both Parties will be working independently for the events organized by each of them and may seek financing of joint activities from internal and external sources available to them.

6. Liability

Except for loss or damages caused through gross negligence or intent, the Parties shall have no liability to each other hereunder.

7. Legal Relationship

This MoU shall be construed as a statement of purpose to promote a genuine and mutually beneficial collaboration between the Parties. Nonentity in this MoU shall create any legal relationship between the Parties.

8. Commencement, Renewal, Termination

This MoU will be effective from the date of the last signature hereto and will remain in force for a time period of two (2) years, with a possibility for renewal at the end of the two-year-period, subject to the Parties' written agreement. Either Party may terminate this MoU by giving six (6) months' notice in writing to the other Party.

This MoU has been drawn up in two (2) original copies in the English language, each Party receiving one duly signed copy hereof.

Signed on behalf of

Signed on behalf of **PCSIC:**

Dr. Sachin Borgave
(Director –PIBM)

Mr Kiran Vaidya
(Managing Director, PCSIC)

Prof. Gururaj Dangare
(HOD- Start-up & Incubation)

Mr Kiranraj Yadav
(Director PCSIC)

Place: Chinchwad, Pune

Date

**Memorandum of Understanding
Between**

**ISB&M College of Commerce,
Nande, Pune 412115**

AND

**Pratibha Institute of Business Management
Chinchwad, Pune 411019**

PREAMBLE

ISB&M College of Commerce is a pioneering and leading College under Peoples Empowerment Group, affiliated to Savitribai Phule Pune University offering 3 years full-time Undergraduate courses in computers & management. The academic programme provided by the institute is made up of general business, specialist business, and liberal arts subjects. In addition to academic learning, the program emphasizes the development of real-world business skills - giving students the confidence, knowledge, and expertise to excel in a global setting. ISB&M programmes are supported by a highly qualified team of accomplished faculty and a robust academic infrastructure. We promote a culture of liberty, openness, friendship, energy, enthusiasm and a new lifestyle. It fosters creativity and imagination to stimulate professional superiority and proficiency.

Pratibha Institute of Business Management, Chinchwad, Pune is one of the leading MBA institute in Pune. Pratibha Institute of Business Management is approved by AICTE and affiliated to Savitribai Phule Pune University. The institute is run Kama Education Society. It is NAAC B+ accredited. Pratibha Institute of Business Management is a centre of academic excellence located in the heart of Pimpri- Chinchwad in an extensive state-of-the-art campus by eminent academic and research-oriented minds who impart integrated knowledge. PIBM provides quality education to the next level in terms of implementing Outcome Based Education along with the choice Based Credit System (CBCS) and grading system. It believes that education and training are indispensable for human resource development so at PIBM we encourage the students for live projects in the industry from the day they enter into the institute to make them ready for the corporate world. A case-based learning, project-based learning and simulation models are the key resources used in pedagogy for management studies.

Whereas both parties have decided to agree to establish academic-management collaboration in the areas of mutual interest and in accordance with the terms and conditions as set for in the memorandum of understanding (MOU).

OBJECTIVES OF MOU

1. To promote academic-management institute interaction.
2. To promote and support the spirit of innovation, incubation and entrepreneurship.
3. To share knowledge and information on innovation, incubation and entrepreneurship with each other which will help both the organisations in increasing its effectiveness and implementation.
4. To promote the participation of students and faculties in the activities of each other like guest lectures, workshops, events/competitions etc. related to innovation, incubation and entrepreneurship.
5. To promote any other appropriate mode of interaction agreed upon between industry and institute.



Now, therefore this agreement is signed between the parties:

INSTITUTION INNOVATION CELL & STARTUP & INCUBATION CENTER,
Pratibha Institute of Business Management,
Behind Mehta Hospital, Off Mumbai Pune Road, Kalbhor Nagar, Chinchwad, Pune 411019
(Hereinafter referred to as PIBM Chinchwad Pune)

And

ENTREPRENEURSHIP, INNOVATION & INCUBATION CELL
International School of Business & Media (ISB&M) College of Commerce,
S. No. 44/1,44/1/2, Nande Village, Taluka Mulshi, Pune – 412 115
(Hereinafter referred to as ISB&M COC Pune)

Whereas, the following is agreed upon by both parties,

(A) SCOPE AND TERMS OF INTERACTION

The ISB&M COC, and PIBM Chinchwad Pune, shall encourage interaction between the faculty members, research fellows, and students through the following arrangements.

1. Both the institutes shall share their knowledge and expertise by way of joint conferences and seminars/workshops.
2. Both the institute shall provide practical training to students related to startups and innovation.
3. Both the institutes may depute is personnel to conduct expert guest lectures at each other institutes.
4. Both the institutes will facilitate periodic field visits to faculties and students to enable them get practical exposure and learning from interaction with professionals.
5. Both the institutes shall collaborate in offering summer internships to interested the students so that the students can get hands-on experience of live projects. The number of students who can be considered for the internship would be as mutually decided between PIBM Chinchwad & ISB&M COC on the basis of their needs.
6. Both the institutes may showcase their projects/ business activities at the seminars or workshops or conferences or at similar events.
7. Both the institutes would help the students of each other institute for project-based learning by allowing to carry out innovation/research projects depending upon the nature of work as per the rules of the respective institutes depending on facilities and requirements.
8. Both the institutes shall work jointly on certain technical/ managerial problems faced by students and also give incubation and entrepreneurship support if required.



9. If any project/s are carried out jointly then one faculty from each institute will be appointed to monitor the progress of the project/s and review meetings will be conducted regularly.

(B) FINANCIAL ARRANGEMENTS

The collaborative agreement between both parties is purely for academic purposes with no financial implications.

(C) INTELLECTUAL PPROPERTY RIGHTS

Rights regarding Publications, Patents, Royalty, and Ownership of any intellectual property developed under the scope of this MOU shall be decided by both the parties by mutual consent till then no party will have any kind of legal rights whatsoever on the Publications, Patents, Royalty, Ownership of the developed intellectual property.

(D) CONFIDENTIALITY

Both the institute agrees to hold in confidence all information/data which is obtained from either side or created during the performance of the MOU and will not disclose the same to any third party without the written consent of the other party.

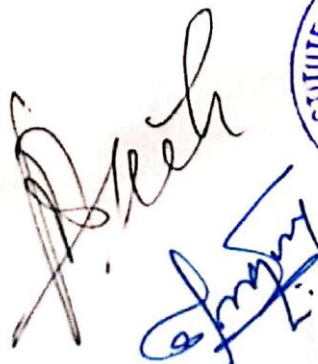
(E) COORDINATORS

Both the parties will designate one or two persons who will be responsible for overall coordination and implementation of this agreement.

(F) DURATION OF MOU

This MoU will come in force from the date of signing of the MOU by the representatives of both parties. It will remain valid for a period of two years and may be continued after suitable review and mutual agreement. However, either party may terminate the MOU by giving written notice to other party three months in advance. Once the MOU is terminated, neither PIBM Chinchwad nor ISB&M COC will be responsible for any losses, financial or otherwise, that the other party may suffer.

This MOU is signed on this Day: Wednesday of Date: 12/Jan/2022 by both the parties, subject to approval of their respective academic / administrative bodies.





AGREED:

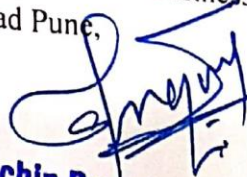
For,
International School of Business & Media
(ISB&M) College of Commerce (COC)
Nande, Pune,



PRINCIPAL
ISB&M College of Commerce
Nande, Pune-412115.

Authorized Signatory

For,
Pratibha Institute of Business Management,
Chinchwad Pune.



Dr. Sachin Borgave
Director
Pratibha Institute of Business Management
Chinchwad, Pune - 411 019.

Authorized Signatory

Name of the Institute:
ISB&M COC Pune

Person Name: Dr. Vaman Naik

Designation: Principal

Address: ISB&M, College of Commerce,
Nande, Pune, Maharashtra 412115

E-mails: vaman.naik@isbm.ac.in

Website: www.isbmcoc.org

Name of the Institute:
PIBM Chinchwad Pune

Person Name: Dr. Sachin Borgave

Designation: Director

Address: Pratibha Institute of Business
Management, Behind Mehta Hospital,
Off Mumbai Pune Road, Kalbhor Nagar,
Chinchwad, Pune 411019

E-mails: director@pibmpune.org.in

Website: www.pibmpune.org.in/

Witness: 1



Dr. Ajit Borde
HOD BBA ISB&M COC
Name Designation & Signature:

Witness: 2



Prof. Gururaj Dangare
HOD, MBA PIBM
Name Designation & Signature:



MOU Towards Placement



PSP-IP
PATENT SUPPORT PEOPLE



PSP-IP & ASSOCIATES (P) LTD.
Intellectual Property Attorney's IP Services & Consultancy

Pvt. Ltd. Corporate CIN No.: U74999PN2018PTC176283 | An ISO 9001:2015 Company | GST: 27AAICP8388G1ZR
[Pursuant to sub-sect.(2) of Sect. 7 of Companies Act, 2013 (18 of 2013) & Rule 18 of Companies (Incorporation) Rules, 2014]

PRATIBHA GROUP OF INSTITUTES CAMPUS LEVEL MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) is made on this 7th day of September, 2023

BY AND BETWEEN

Pratibha Institute of Business Management (PIBM) & PRATIBHA GROUP of Institutions Campus, an educational trust established under prevalent laws with their registered address at Block D- III, Plot no. 3, Behind Mehta Hospital, Off Pune Mumbai Road Chinchwad station, Pune, Maharashtra 411019 Maharashtra, India, herein after referred to as "PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS".

AND

PSP-IP & ASSOCIATES PVT LTD, International Intellectual Property Law Firm and STARTUP/ MSME Consultant (Approved IPR Patent Consultant: Agri. & Defence Ministry Govt. of INDIA | MHRD START-UP / MSME Consultant) with its principal place of business at Corporate Office: 302, Plot No. 3, M A Building, Senapati Bapat Road, SHIVAJINAGAR, PUNE, MH-INDIA Pine 411016, besides several other Franchisees as well as Incubation/IPR Nodal Centers; hereinafter referred to as "PSP-IP"

1. BACKGROUND

PIBM & PRATIBHA GROUP of Institutions Campus

Pratibha Institute of Business Management (PIBM) is a prestigious educational institution established in 2008 under the visionary leadership of Dr. Deepak Shah in liaison with the Director Dr. Sachin Borgave. Approved by AICTE and affiliated with Savitribai Phule Pune University, PIBM has rapidly gained recognition for its excellent academic and corporate achievements. The institute's state-of-the-art infrastructure, competent faculty, and conducive learning environment set it apart from others, providing students with a distinct advantage. PIBM's well-structured courses, diverse range of activities, and strong industry interface contribute to its exceptional reputation in the field of business education.

PIBM focuses on holistic development by organizing seminars, workshops, guest lectures, industry visits, and internships, enabling students to gain practical exposure and build

Corporate Office: 1A, Gr. Floor, Bank of Baroda Commercial Complex, Sector 28, Nigadi Pradhikaran, PUNE, MH-INDIA
Email: contact@psp-ipassociates.com | Tel: +91 020-27650408 | M: +91 7588523933 / +91 7588453933



valuable industry connections. The institute's commitment to maintaining high educational standards is evident through the success of its alumni, who have made significant contributions to various sectors of the business world. PIBM strives to nurture future leaders by empowering students with the knowledge and skills necessary for success in the dynamic business landscape.

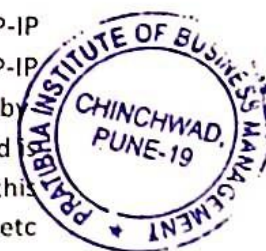
PSP-IP & ASSOCIATES

11 PSP-IP & Associates Pvt Ltd of International IP Attorneys An ISO 9001:2015 Company offering legal services in the area of intellectual property, specifically, Trademark, Copyright, Industrial Design, Start-up & Patent like IPR National/ International services in Worldwide 156 major Countries (PCT Group) and well-connected in overall Maharashtra, Karnataka, Rajasthan, M.P., Delhi, A.P., Gujarat, Kerala etc within India and outside India in Germany, Japan, North Korea, France, Australia, UK, US, Canada etc; offering International IPR Legal Prosecution, Granting & Commercialization Services, Legal Disputes, IP Infringement, IP Valuation Audit Landscape, Litigation, Searches like FTO | Invalidity etc rather than only Patent Filing. Your Partners in "Sustainable Growth & Expansion" thru "IP & Innovations" (Think about IP | Think PSP-IP) Defence & Agricultural Ministry IPR Consultancy Firm | Ministry of Education MHRD IIC START-UP Mentor & Incubation Manager



12 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS wishes to establish PSP-IP Incubation Centre & IPR Nodal Centre at PIBM & PRATIBHA GROUP OF INSTITUTIONS campus for the Training, Consultancy and related Services in Intellectual Property (IP), Domain Specific Consultancy, Technology Consultancy, Start-up Consultancy etc to an Individuals or Organizations (in-house and nearby).

13 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS further assures PSP-IP that it has passed appropriate resolution towards establishing such PSP-IP Incubation Centre & IPR Nodal Centre which is not in contravention of any laws, by laws, rules and regulations of UGC, AICTE and Savitribai Phule Pune University and fully authorized by its management committee & board of trustees to enter into this MoU and to provide all below mentioned minimum required facilities and Infra etc to establish flourishing Incubation Centre & IPR Nodal Centre.



- One Office Cabin area 10' x 10' Space for PSP-IP Incubation Centre & one more for IPR Nodal Centre, both with necessary Infrastructure (like Office Table, Rack, 6 Chairs, Fan etc), WiFi, 2 PC, all in one Printer, Stationary, 6 Standee Display, Acrylic Board of Banner one inside and another outside office Cabin etc without any charges.
- The Office Cabin must have separate Entrance with Lock Facility considering the visits of outside Clients from Industries/ Organizations between 9am to 9pm – 365

days and confidentiality of the information/data respectively.

- One common/sharing Mini-Conference Room (Round Table) as and when required
- One common/sharing Auditorium as and when required
- One common/sharing Lounge as and when required.
- Similarly all available facilities/ resources at the Campus as and when required.

14 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS wishes PSP-IP to facilitate and support the proposed PSP-IP Incubation Centre & IPR Nodal Centre and PSP-IP has agreed to the same on the following terms and conditions.

2. RESPONSIBILITIES AND OBLIGATIONS

By signing this MoU both the parties agree to offer and share individual resources and expertise w.r.t. all above mentioned Products & Services to establishing an Incubation Centre & IPR Nodal Centre at PIBM & PRATIBHA GROUP OF INSTITUTIONS Campus Further commits towards the time-line for responsibilities on both parties and to perform for reciprocal benefit by contributing as per the Responsibilities & Obligations listed below,

21 Responsibilities and Obligations of PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS

The PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS shall:

- 2.11 Provide appropriate office space and necessary infrastructure / resources at PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS as mentioned above for Incubation Centre & IPR Nodal Centre where PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Stakeholders as well as outside Clients can visit for Consultancy work as well as Trainings.
- 2.12 Appoint one SPoC for each Incubation Centre & IPR Nodal Centre and associated Team Members from Faculty and Students, preferably from different disciplines and domains to contribute towards the Training and Consultancy.
- 2.13 Incubation Centre & IPR Nodal Centre Members shall sign the Non-disclosure agreement with PSP-IP.
- 2.14 Procure the required books/ journals for IP CELL Library along with required IP CELL office set up; further PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS will apply for the funds/sponsorship from funding agencies/ corporate for the same as per the inputs from PSP-IP.
- 2.15 Yearly expenses like brochure, pamphlet, office stationary, consumable item etc expenditures during client visit / Meetings with Clients/ Seminars etc



should be borne by PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS as an investment/ Contribution to get benefits of equal Profit Sharing (PSP-IP, Students/ Associates, Franchisee & PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS).

- 2.16 Make arrangement for accommodation, expenditures like Transportation, local conveyance and food etc (as and when required) for representatives of PSP-IP or Resource Persons during their visit to PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS for Training and Consultancy purpose; local conveyance/transportation facility (Not Public Transport) will be provided by PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS to visit nearby client locations for Tech/IPR Consultancy / Training / Seminars/ Follow- up etc.
- 2.17 Allow PSP-IP to decide the Fees Structure of Consultancy and other Services. It will vary for Institution, students, industry, and inside stakeholders.
- 2.18 Make available the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Incubation Centre & IPR Nodal Centre Core Team round the clock for several activities like Training, Promotions and Contribution towards getting the assignments.
- 2.19 Approach various Industries, professional Organizations, Institutions etc., Institutions and professional organizations for Consultancy/ Training/Meetings/Seminars (along with representative of PSP-IP or Support from Back office on Telephonic/Video Conferencing as per the requirement) to create awareness of "IPR and Importance of protecting their Intellectual Property.
- 2.110 To analyze their Products & Services to offer Consultancy" followed by the interaction with the concerned authorities. PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Incubation Centre & IPR Nodal Centre Core Team will provide -round the clock support and guidance/ solutions to the-queries/problems with regards to the above mentioned products/ services and educate them w.r.t. IPR/Domain Specific Innovations/Solutions and its future scope/opportunities/benefits etc., with proper Trainings/Consultancy in liaison with PSP-IP.
- 2.111 Collect the information to prepare appropriate Databases of the UG/PG/PhD project works/ Dissertation/ Thesis's as well as Databases for Industry/ professional Organizations etc and further study these to shortlist wherever there is a scope for IPR/ Domain Specific Solutions/Consultancy etc in liaison with PSP-IP.
- 2.112 Revert to the concerned Institutions/organizations as per the directions from PSP- IP for further process of Legalities/Support involved/Searching/Drafting/IPR filling/Solutions/Fees/ Turn-key Solutions/ Consultancy etc.



- 2.1.13 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Incubation Centre & IPR Nodal Centre will be available for any kind of assistance/ helping hand to PSP-IP to contribute towards these Processes.
- 2.1.14 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS shall retain all 100% receivables (fees etc) from participants for IP/Domain Specific seminar, training, etc.
- 2.1.15 Do necessary Promotions/ Campaigning activities to generate business in terms of pamphlets printing & distribution, newspaper Ad, Digital Marketing etc. beside joint Seminars/ Meetings etc (along with representative of PSP-IP) of IP/social innovation/ industry solutions/ consultancy etc Awareness at Client's locations as well as PIBM & PRATIBHA GROUP OF INSTITUTIONS Campus
- 2.1.16 Allow to design and conduct all kind of IP/social innovation/ industry solutions/ consultancy etc related Courses and Trainings which PSP-IP desires to run in the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Campus/ Client Site etc.
- 2.1.17 Prepare and issue a Certificate to each Participant who will successfully complete the IP/social innovation/ industry solutions/ consultancy etc Trainings etc.
- 2.1.18 PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS assures PSP-IP that no monetary investment shall be asked now or in future from PSP-IP for any activities conducted under the auspice of Incubation Centre & IPR Nodal Centre or PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS . The essence of this MoU is that no monetary commitment is made by PSP-IP (except wherever its 100% PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Sponsored Consultancy Activity – includes all kind of expenditures Marketing, Campaigning, Travelling, Man-Power, all kind of required Resources etc; where Profit sharing will be with all involved Associates/Experts, PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS & PSP-IP) and the only investment PSP-IP shall make is of its TIME and KNOWLEDGE.



22 Responsibilities and Obligations of PSP-IP& ASSOCIATES

PSP-IP shall:

- 2.21 Provide equal Profit sharing (among PSP-IP Local Franchise | Associates Involved | PSP- IP & PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS) and update about the Training/ Consultancy Fees structure and Course Details to Incubation Centre & IPR Nodal Centre.
- 2.22 Provide - all IP related Training/ Consultancy / Services to the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS of Institutions and Organizations with concessional rates as per mutual consent.

- 223 Three Patentability Novelty Search Opinion Summary sheet per stakeholder per year complimentary to the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Stakeholders (where PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS required to share all Projects/ Mini Projects/ Ideas/ Innovations database/synopsis/ IDF Forms etc together with Team PSP-IP). (INR 18,000 per Novelty Search & Patentability Opinion into 3 per year means per stakeholder COMPLIMENTARY BENEFITS of INR 54,000 + GST per year)
- 224 Similar way Techno-Legal Support for throughout tenure of IP Products like 20 years for Patent.
- 225 Offer Sponsorship of INR 25,000 to 50,000 per year in the form Certificates/ Trophies/ Banners etc (along with PSP-IP details on it) for events like Hackathon/ Competitions/ Conference etc subject Portfolio Building of min. 10 to 20 Patents at Institution Level.
- 226 Offer Consultancy to establish Startups and to nurture it properly to PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Stakeholders for START-UP India Registrations followed by Commercialization.
- 227 To offer complimentary Training in IPR for Careers in IPR to improve the Placement at institution Level
- 228 To offer Internship with Stipend INR 5,000 p.m. for in presence and without Stipend for Online Internship with Certificate and without any charges from students
- 229 Select min. 1 to max. 8 Students from Campus Placement Drive through its LERAN & EARN Scheme of 12 months Internship, Stipend INR 5000 to INR 10000 p.m. followed by min. INR 2.4 to 3.6 LPA CTC Package subject to successfully completion of an Internship (PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS should make an arrangement for accommodation, expenditures like Remuneration to the Interview Panel, Transportation, local conveyance and food etc).
- 2210 Designate min. 2 girls and 2 boys per Institution from the Campus as PSP-IP Student Campus Ambassadors for overall coordination and smooth administration to run day to day activities with additional benefits.
- 2211 Provide support to establish an Incubation Centre & IPR Nodal Centre @ PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS.
- 2212 Conduct 2 to 5 days STTP/FDP once in a year (Short Term Training Program) for University Level Academicians (MBA/ MCA/ MSc/ School/ Engineering/ Pharmaceuticals/ Technology / Law etc Institutions as well as Industries/ Professional Organizations etc) at Incubation Centre & IPR Nodal Centre @ PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS. (However,



Remuneration, Travelling & other expenditures, local hospitality, like stay, etc.; shall be arranged by PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS.)

2.2.13 Provide advanced level training (twice in a year) to the selective core team members of the Incubation Centre & IPR Nodal Centre @ PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS as well as provide continuous support for "Intellectual Growth" without any kind of charges/fees. (However, Remuneration, Travelling & other expenditures, local hospitality, like stay, etc.; shall be arranged by PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS).

2.2.14 Assign Representative to accompany or support on telephonic/video conferencing etc to PSP-IP PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Team to visit and deliver IP Awareness Seminars for Promotions of Incubation Centre & IPR Nodal Centre MBA/MCA/MSc/ School/ Pharma/ Engineering/Polytechnic/MCA/UG/ PhD/PG etc., Institutions and professional organizations/ Industries.

2.2.15 Allow (with prior approval) to mention about PSP-IP and to use Logo of PSP-IP on Incubation Centre & IPR Nodal Centre @PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Communication Material such as Letterhead of IP CELL, Brochure, Pamphlets, any, Stamp, Flex, Admission Form, Fees Receipt, and Website etc., wherever relevant but shall not indulge in any act or omission to the contravention of the Advocates Act 1961 and Bar council of Maharashtra Rules and Regulations.

2.2.16 Keep the Training/Course content latest with the growing Industry trends in IP to share with the Incubation Centre & IPR Nodal Centre.

2.2.17 Take care of the Entire Training, Course Material (if any), Assessment/Evaluation (if any) of all enrolled participants in liaison with the Incubation Centre & IPR Nodal Centre.

2.2.18 Provide time to time Guidance and necessary Support whenever Required to Incubation Centre & IPR Nodal Centre.

2.2.19 Deal with the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS and any representative of the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS in good Faith in all aspects of the partnership.

3. GAIN/FUNDS/ REVENUE SHARING

3.1 PSP-IP & ASSOCIATES PVT LTD would not be incurring or reimbursing any expenses towards the Trainings/STTPs. The only service provided from PSP-IP end will be the expertise (Intellectual Expertise, Experience, Network connects and Guidance) rest all kind of expenditures will be bared by PIBM & PRATIBHA



GROUP OF INSTITUTIONS CAMPUS

- 32 The Gain to Incubation Centre & IPR Nodal Centre will be receiving the knowledge, establishing a flourishing Incubation Centre & IPR Nodal Centre to provide Trainings/ Consultancy/ other IP/Domain related Services.
- 33 The Tenure of this MoU shall be for **FIVE YEAR** from the date of signing this MOU and shall be extended with mutual written understanding.
- 34 All consultancy Payments will be received in the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS Account (subject to No Objection Consent from client); avg. 20% Profit will be divided equally between PSP-IP & ASSOCIATES PVT LTD and PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS after returning 80% to PSP-IP & ASSOCIATES PVT LTD for all kind of Expenditures
- 35 This Model shall boost the amount reflects as the Total Consultancy turn Over by PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS

4. RESTRICTIONS

- 41 After Signing this MoU, PSP-IP cannot appoint any other Engineering & Educational Institute from nearby area for establishing Incubation Centre & IPR Nodal Centre with Commercial point of view like Revenue Generation/ Profit Sharing etc for offering the same services.
- 42 After Signing this MoU, PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS cannot appoint any other Firm or Individual or an Entity for offering the IPR, STARTUP, Company Formation/ Compliances, Training/ Workshops on these said domain areas and similar services/ consultancy of PSP-IP and Group.

5. TERMINATION CLAUSE

- 51 Non-Compliance of any of the above terms and conditions by Either Party shall result in immediate termination of this MoU.
- 52 Either Party may terminate this Partnership for cause, by providing 3 Month notice in writing to other party.
- 53 Whenever any party Wishes to terminate this MOU after giving three Month Notice then in that Case:
 - a. PSP-IP must complete the Training Course of Enrolled Participants.
 - b. PSP-IP must complete the Incomplete Consultancy work/ IP Related Services (if any).
 - c. PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS shall release all information to PSP-IP regarding the contact persons/IP clients they



have interacted over the period of time and payment/fees collected/dues etc.

6. JURISDICTION AND GOVERNING LAW:

- 61 In case of any dispute arising out of this MoU, the parties shall try their best to resolve the same mutually. However, if a settlement is not arriving, then both parties agree to submit their grievance to Pune courts.

7. FORCLOSURE:

- 71 The occurrence of any Natural Calamity/Epidemic/Pandemic will cease the signed MoU.

I/We have clearly understood all the terms and conditions and agree to abide by them.

In Witness whereof duly authorized representatives of the PARTIES have entered into this MOU as of the date 7/9/2023 till the Date 6/9/2028; at the end of this tenure this MoU Agreement can be renewed with the mutual consent of both the parties.

We assure Revenue Generation and Consultancy (subject to necessary time to time required support from your end) by offering IPR Professional Services to not only in-house or PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS but to outside Industries/ Organizations etc as well through establishing and consulting START-UPS Professionally beside Commercialization of Products through IPR.

(We expect Active MoU for overall development of the Stakeholders of the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS as well as for Revenue Generation towards the PIBM & PRATIBHA GROUP OF INSTITUTIONS CAMPUS and subject to free hand/ cooperation to follow action plan; minimum INR 10 Lakhs Consultancy Turnover for first year with min. 20% hike every next year)





Branding
Pune

**MEMORANDUM OF
UNDERSTANDING (MOU)**

BETWEEN

Branding Pune, Chinchwad

AND

**Pratibha Institute of Business
Management, Chinchwad Pune**

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into as on 1st March 2023.

Between

Branding Pune with its registered address Kunal Plaza, Office No.19, Old Pune-Mumbai Highway, Pimpri-Chinchwad, Pune 411019, the First Party represented herein by its authorized signatories, Mr. Shreepad Chintamani, hereinafter referred as "Branding Pune", the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors- in-office, representatives, employees, administrators and assigns.

And

Pratibha Institute of Business Management, Pune, the Second Party, and represented herein by its Director and representative Dr. Sachin Borgave, (hereinafter referred to as "PIBM, Chinchwad", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

(Branding Pune and PIBM, Chinchwad are hereinafter jointly referred to as "Parties")

Whereas:

1. Both parties, Branding Pune & PIBM Chinchwad, believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhances opportunities.
2. The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Live Projects, Skill based Internships, Strategic Consulting, Education and Research.
3. Both parties intend to set the "Centre of Excellence in Digital Marketing, Graphics Designing & Web Development" hereby referred as COE.

Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest:

NOW THEREFORE IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

Clause1: Cooperation

1. Both parties are united by common interests and objectives to empower youth/students, and they shall establish channels of communication and cooperation that will promote and advance their respective operations within the Institutions and its related wings.
2. Branding Pune & PIBM, Chinchwad's cooperation will facilitate effective utilization of the subject matter experience & expertise of Branding Pune and intellectual capability of students at PIBM, Chinchwad, providing significant inputs in-developing suitable ecosystem, keeping in mind the needs of the industry.



Clause2: Scope of MOU (Statement of work)

The budding postgraduates (MBA/MCA) from PIBM, Chinchwad could play a key role in technological up-gradation, innovation and competitiveness of the industry. Both parties believe that close cooperation between the two would be a major benefit to the student community to enhance their skills and knowledge.

1. Live Projects, Student Internship (3 to 6 months) and Placement support to Students: Branding Pune will help with Live Projects, MCA and MBA student internships and placement support to students of PIBM, Chinchwad party, as and when required in tune with the Industry-Academic Relations.
2. Guest Lectures/Visiting Faculty: Branding Pune to extend the necessary support to deliver guest lectures to the students/faculty of PIBM, Chinchwad on the technology trends, emerging technologies, IT sales skills, IT recruitment and training, methodologies and in-house requirements.
3. Strategy/Curriculum Design: Branding Pune to provide valuable input or facilitate to PIBM, Chinchwad in teaching/training methodology and suitably and as per the UGC, AICTE, DTE norms, standards and restrictions customize the curriculum so that the students fit into the industrial scenario meaningfully under the "Step-up to Industry Readiness" workshop as part of the COE in Digital Marketing, Graphics Designing and Web Development.
4. Consultancy: PIBM, Chinchwad to provide students & faculty members for consultancy projects to Branding Pune.
5. Both parties to obtain all internal approvals, contents, permissions and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
6. The commercials and expenses will be subjective to the nature and scope of engagement, it will be dealt with separately in the definitive documents.

Both parties will decide on the nature of the intervention and commence once they mutually agree to it in writing prior to such intervention. Both parties will have mutual consent on the commercial nature of the specific intervention and agree in writing (email, letter, notice or any other digital medium) before commencing any commercial/noncommercial engagement pertaining to the scope of the MOU.

Clause 2: Centre of Excellence and Incubation Cell (Yearly Goals/Target)

1. To get our students to start working on Live Industry Assignment that matches with their classroom learning, creating a Innovation linked Learning Platform-3-6 months projects after Semester 3 (MCA students) and 2nd Semester (MBA students) which will form part of their course curriculum of Semester 4/2-Live Project in Industry respectively.



2. Industry member from Branding Pune to conduct 2-3 sessions of Power BI, Python, Analytics as per the L&D curriculum of industry with assessment that will form part of the hiring/skill matrix for absorption of talent from Incubation Cell to Industry Placement (final job offering).
3. Real Time-Role Play model to create Client Engagement Ready Talent Pool

Clause 3: Intellectual Property

Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise create in either Party any right, title, interest, or license, in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

Both parties will respect each other's Privacy and IPR policies without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

Clause 4: Relationship Between the Parties

It is expressly agreed that Branding Pune and PIBM, Chinchwad are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership but shall be considered on the Joint Collaboration for the "Centre of Excellence in Digital Marketing, Graphics Designing and Web Development".

Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

Agreed By:

For the First Party



Mr. Shreepad Chintamani

Founder and Director

Branding Pune



For the Second Party

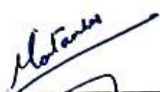



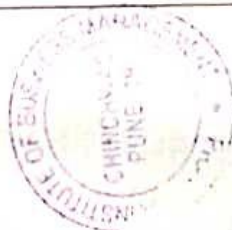
Dr. Sachin Borgave

Director

Pratibha Institute of Business Management

Witness and Team In charge

Mr. Manish Patankar	HOD-MCA, PIBM	
Mr. Gururaj Dangare	HOD-MBA, PIBM	



Ms. Honey Kumari	TPO-PIBM	Honey Kumari
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Seal and Stamp

For First Party



Seal and Stamp

For Second Party





MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

Brillanz Software Solutions LLP

AND

**Pratibha Institute of Business
Management, Chinchwad Pune**

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into as on 1st April 2023.

Between

Brillanz Software Solutions LLP with its registered address at 201, 2nd Floor, SR NO 1204/1+21, Kamala Arcade, Opp. Balgandharv Rang Mandir, J M Road, Shivaji Nagar, Pune (M Corp) 411004, the First Party represented herein by its authorized signatories, Mr. Anup Goel, Founder and Mr. Siddu Patil, Co-founder and Director, hereinafter referred as "Brillanz Software Solutions LLP", the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors- in-office, representatives, employees, administrators and assigns.

And

Pratibha Institute of Business Management, Pune, the Second Party, and represented herein by its Director and representative Dr. Sachin Borgave, (hereinafter referred to as "PIBM, Chinchwad", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

(Brillanz Software Solutions LLP and PIBM, Chinchwad are hereinafter jointly referred to as "Parties")

Whereas:

1. Both parties, Brillanz Software Solutions LLP & PIBM Chinchwad, believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhances opportunities.
2. The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Live Projects, Skill based Internships, Strategic Consulting, Education and Research.
3. Both parties intend to set the "Centre of Excellence in IT and Data Analytics Solutions, Digital Marketing, HR Recruitment and Training Solutions" hereby referred as COE.

Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest:

NOW THEREFORE IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

Clause 1: Cooperation

1. Both parties are united by common interests and objectives to empower youth/students, and they shall establish channels of communication and cooperation that will promote and advance their respective operations within the Institutions and its related wings.



For Brillanz Software Solutions LLP


Designated Partner

2. Brillanz Software Solutions LLP & PIBM, Chinchwad's cooperation will facilitate effective utilization of the subject matter experience & expertise of Branding Pune and intellectual capability of students at PIBM, Chinchwad, providing significant inputs in developing suitable ecosystem, keeping in mind the needs of the industry.

Clause2: Scope of MOU (Statement of work)

The budding postgraduates (MBA/MCA) from PIBM, Chinchwad could play a key role in technological up-gradation, innovation and competitiveness of the industry. Both parties believe that close cooperation between the two would be a major benefit to the student community to enhance their skills and knowledge.

1. Live Projects, Student Internship (3 to 6 months) and Placement support to Students: Brillanz Software Solutions LLP will help with Live Projects, MCA and MBA student internships and placement support to students of PIBM, Chinchwad party, as and when required in tune with the Industry-Academic Relations.
2. Guest Lectures/Visiting Faculty: Brillanz Software Solutions LLP to extend the necessary support to deliver guest lectures to the students/faculty of PIBM, Chinchwad on the technology trends, emerging technologies, IT sales skills, IT recruitment and training, methodologies and in-house requirements.
3. Strategy/Curriculum Design: Brillanz Software Solutions LLP to provide valuable input or facilitate to PIBM, Chinchwad in teaching/training methodology and suitably and as per the UGC, AICTE, DTE norms, standards and restrictions customize the curriculum so that the students fit into the industrial scenario meaningfully under the "Step-up to Industry Readiness" workshop as part of the COE in IT and Data Analytics Solutions, Digital Marketing, HR Recruitment and Training Solutions.
4. Consultancy: PIBM, Chinchwad to provide students & faculty members for consultancy projects to Branding Pune.
5. Both parties to obtain all internal approvals, contents, permissions and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
6. The commercials and expenses will be subjective to the nature and scope of engagement, it will be dealt with separately in the definitive documents.

Both parties will decide on the nature of the intervention and commence once they mutually agree to it in writing prior to such intervention. Both parties will have mutual consent on the commercial nature of the specific intervention and agree in writing (email, letter, notice or any other digital medium) before commencing any commercial/noncommercial engagement pertaining to the scope of the MOU.

Clause 2: Centre of Excellence and Incubation Cell (Yearly Goals/Target)

To get our students to start working on Live Industry Assignment that matches with their classroom learning, creating a Innovation linked Learning Platform-3-6 months projects after Semester 3 (MCA students) and 2nd Semester (MBA



For Brillanz Software Solutions LLP

Designated Partner

students) which will form part of their course curriculum of Semester 4/2-Live Project in Industry respectively.

2. Industry member from Brillanz Software Solutions LLP to conduct 2-3 sessions of Web Development, Digital Marketing, IT tech support, HR Recruitment as per the L&D curriculum of industry with assessment that will form part of the hiring/skill matrix for absorption of talent from Incubation Cell to Industry Placement (final job offering).
3. Real Time-Role Play model to create Client Engagement Ready Talent Pool

Clause 3: Intellectual Property

Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise create in either Party any right, title, interest, or license, in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

Both parties will respect each other's Privacy and IPR policies without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

Clause 4: Relationship Between the Parties

It is expressly agreed that Brillanz Software Solutions LLP and PIBM, Chinchwad are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership but shall be considered on the Joint Collaboration for the "Centre of Excellence in IT and Data Analytics Solutions, Digital Marketing, HR Recruitment and Training Solutions".

Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



For Brillanz Software Solutions LLP


Designated Partner

Agreed By:

For the First Party




Mr. Anup Goel & Mr. Siddu Patil
Founder and Director
Brillanz Software Solutions LLP

For the Second Party

Dr. Sachin Borgave
Director

Pratibha Institute of Business Management

Witness and Team In charge

Mr. Manish Patankar	HOD-MCA, PIBM	
Mr. Gururaj Dangare	HOD-MBA, PIBM	
Ms. Honey Kumari	TPO-PIBM	

Seal and Stamp

For First Party



Seal and Stamp

For Second Party

For Brillanz Software Solutions LLP

Designated Partner

A blue ink signature, likely belonging to a Designated Partner of Brillanz Software Solutions LLP.

MEMORANDUM OF UNDERSTANDING (MOU)

Between

PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT, CHINCHWAD

AND

DROIT SOLUTIONS

Training Students on Droit Solutions' CAMPUS TO CORPORATE PROGRAM

This Memorandum of Understanding is made at Pune on 01st Sept 2022, **Pratibha Institute of Business Management, Chinchwad (India)** here in after referred to as "THE COLLEGE" (which term shall so far as the context admits be deemed to mean and include its successors and assigns) of the First Part, AND **Droit Solutions** a registered proprietary concern of **Mr. Lokesh Malviya** having its Corporate office at B7 Sant Tukaram Vyapar Sankul Sector 24 Pradhikaran Nigdi Pune-41 1044, Maharashtra, hereinafter referred to as "**Droit Solutions**" (which term shall so far as the context admits be deemed to mean and include its successors, administrators, executors and assignees) of the Second Part.

01. INTRODUCTION

The "College" has decided to partner with DROIT Solutions for the conduct of "Industry Tie Ups for "Live Projects" with Work Program (herein after referred to as "Training & Placement Program linked SAP S/4 HANA ") at THE COLLEGE

02. THE COLLEGE RESPONSIBILITES:

The College shall nominate one person with adequate accountability and responsibility to coordinate the Training Program. He/ She would act as the single point of contact for the proposed Programme. The College shall make available the infrastructure (including IT infrastructure, applications and connectivity) required to conduct the Training Program. The College shall provide all the support services and facilities to "**Droit Solutions**" during the conduct of the said Training Program. Adequate power backup through UPS and DG supplies during the training sessions.



The College shall coordinate with "**Droit Solutions**" and facilitate conduct of all the assessments including the assessment to be conducted by the external agency (if any) identified by "**Droit Solutions**", as per schedule communicated by "**Droit Solutions**".

The Training Programme shall be conducted for total duration of 45 Hours & there will be a three months Internship followed by assessment will proceed to further placement (post completion of the assessment of the course) as part of Industrial Exposure on Apprenticeship to Final Placement model. The classroom course under "Centre of Excellence" program will vary from 6-12 months which will include the 45 Hours "Live Industrial Project" as part of the regular MCA/MBA program run by the college.

Resources from "**Droit Solutions**" with Faculty from "**PIBM**" would be utilized to assess the "Students" trained under this program with focus on making students "Industry Ready" and placement assistance under our Placement" program.

This is a multi-year program to create social impact and career building ecosystem. The college shall share few details to assess the impact of the program.

For eg. Placement details of trained students will be required to assess the impact of the program from one year to another year.

03. DROIT SOLUTIONS RESPONSIBILITIES:

Will provide necessary training as per Training Programme requirements and curriculum for delivery as per Annexure to this MOU.

Will provide suitable faculties for the training exclusive for classroom training.

Droit Solutions will conduct assessment of its own and also arrange external assessment as required.

04. OTHER TERMS & CONDITIONS:

The following are other terms and conditions of engagement:

Batch Size: The batch size would need to be a min/max of 20-40.

Each student would be made available for the Training Program for specified number of hours per day for the duration of the Training Program.



Pre-assessment & Selection: Droit Solutions may carry out pre-assessment of the students who have applied for the course and shortlist the select candidates to undergo the Training Program. The final decision on selection of candidates eligible to take the Training Program shall be with Droit Solutions.

05. PROGRAMME SCHEDULE:

Training Program scheduled commencement date and will focus on long term "Industry-Academia Partnership with intention to set up "**Centre of Excellence**" in field related to MBA/MCA student placement related to Technology led Talent from Campus to Corporate.

06. COMMERCIALS:

The classroom-based training program will be covered under the "**Centre of Excellence**" set up under no commercial for both parties, the infrastructure cost will be borne by the College while the faculty (Resource Person) will be borne by "**Droit Solutions**".

07. TRAINING FEES:

Since this is a certification course with 100% guaranteed placement post course completion, the practical and theoretical classes will be charged for **1 time fee of Rs. 20000/- INR (SAP S/4 HANA functional training which is included Server Cost in fees)**

08. PAYMENT TERMS & CONDITIONS (for Training Fees only)

The College ("Pratibha Institute of Business Management") will pay the Agency "Droit Solutions" 50% advance of the Training Fees (refer Point 7) within 15 days from the date of course start, & remaining payment 50% shall be done within 15 days before the completion of course. "Droit Solutions" will submit an invoice to the ("Pratibha Institute of Business Management") for actual services rendered. Payment needs to be made in the name of "Droit Solutions" A/C No 50200070976559 payable at HDFC Bank (IFSC Code: HDFC0005264 Ground and Mezzennine Floor, Shop No 9,10,11,12,13,14 Shiv Sai Lane, Pune 411027. All Payments we will receive from Customers/vendors/Candidates in this current account through Cheque/RTGS/NEFT/IMPS



09. CERTIFICATION:

Students who are successful in the assessment conducted by "Droit Solutions" shall be awarded- SAP certification post completion of the training program.

10. VALIDITY OF THE ENGAGEMENT:

This MoU is valid from the date of sign off by both parties for a period of **Three years**, however both parties agree that based on mutual agreement, the terms may be extended. Both parties also agree that terms may be renegotiated.

11. LIMITATIONS AND WARRANTIES:

Both parties agree that it would be their endeavour to prevent any liability arising out of default or non-compliance of the MoU terms by the other party.

12. TERMINATION:

Both parties can terminate the MoU with ninety (90) days' notice in advance in writing, on default of terms of non-adherence to any condition or responsibilities by the other party as outlined in this MoU and such default is not rectified within 30 days. Both parties also agree that it would be their professional endeavour that despite any termination of the MOU, progress would continue, without any prejudice to the ongoing Training Programmes, which would be without any hindrance and would be progressed for completion.

13. GENERAL:

Both the parties may receive information proprietary to other party (the Confidential Information) in the course of performance of their obligations under this MOU. Confidential Information is not meant to include any information which (a) is publicly available (b) is rightfully received by the parties from third parties without accompanying secrecy obligations; (c) is already in either party's possession and was lawfully received from sources other than the parties or (d) is independently developed by the parties. The two bodies understand and acknowledge that the Confidential Information is valuable and confidential and agrees that it will at all times be kept in trust to be disclosed only to such persons as have a "need to know" the same for the



effective implementation of this MOU and that it will only be used by the parties for the benefit of others.

Both the parties understand and agree that all written or other tangible data and documentation developed or procured by the other party in performing its obligations under this MOU, whether in printed or electronic form, belongs to other party and that other party will have all rights, titles and interests therein.

Both parties shall not use the name and brand of other party in any advertisement or make any public announcement without the prior written approval of the other.

Each party shall be at liberty to terminate this MOU with a written notice period of three (3) months to the other party without any compensation and seeking legal redress.

14. JURISDICTION:

In the event of any litigation, the court of jurisdiction shall be Pune.

15. INDEMNIFICATION:

Both parties agree to indemnify each other and hold the other party harmless from and against any claim, loss, liability, or expense, including, but not limited to, damages, patent, and trademark infringement, costs and attorneys' fees, arising out of or in connection with any acts or omissions of their agents or employees, as related to the terms of this MoU. Any claim, compensation, case initiated by any student against Aricent in relation to the Training Program due to any acts or omissions of COLLEGE and/or RUBICON shall be defended and contested by the COLLEGE and RUBICON at their sole expenses and cost keeping Aricent indemnified from the same.

16. LIMITATION OF LIABILITY

Except for the indemnification obligations, both parties agree that the liability would be limited to the amount of actual transactions between the two parties.

17. NOTICES:

Any notices under this MOU will be sent by certified or registered mail, return receipt requested, to the respective address of Parties as contained in this MOU. Such notice will be effective upon its mailing as specified.



18. INTELLECTUAL PROPERTY RIGHTS:

"Droit Solutions" explicitly warrants that it owns all the intellectual properties related to content in all formats, the technology framework and all other related objects and THE COLLEGE has no rights to use the content and mode of delivery for any other purpose. Each party hereby undertakes to inform the other party of any violation of Intellectual Property

Rights or its unlawful use, under prevalent laws of India Further, each of the party herein, agrees to co-operate with the other to the extent possible in the process of investigating such cases of any violation of Intellectual Property Rights or its unlawful use and taking legal action against the said infringement Upon expiration of this MoU, or two years period of time from the date of completion of the courses, whichever is later, each party hereby agrees that it shall not make any claim on the Trade Name or the copyrights of the other, which belongs exclusively to the other party, nor shall either party use any trade name which is deceptively or confusingly similar to the trade name of the other.

19. DISCLAIMER:

Neither party to this MOU shall be liable for any failure or delay on its part in performing any of its obligations under this MOU, if such failure or delay shall be result of or arising out of Force Majeure conditions and, provided that the party claiming Force Majeure shall use its best efforts to avoid or remove such cause of non-performance and shall fulfil and continue performance hereunder with the utmost dispatch whenever and to the extent such cause or causes are removed.

Any extraordinary event, which cannot be controlled by the parties, shall for the purpose of this MOU be considered as a Force Majeure event. Such events include acts of God, acts or omissions of any Government or agency thereof, compliance with rules, regulations or order of any Government Authority. Provided however, if either party claims that existence of any of the aforesaid conditions is delaying or disabling the performance by said party of it is under this MOU, such party shall give date notice to the other party of the extension of such conditions whose existence claimed to delay or disable the performance of obligations as aforesaid



IN WITNESS WHEREOF, to show their assent, the duly authorized representatives of the parties hereto have signed the MOU and set their seals as below:

Party of the First Part
For Pratibha Institute of Business
Management, Pune



Dr. Sachin Borgave
Director, PIBM

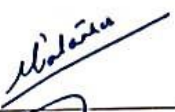

Party of the Second Part
For Droit Solutions, Pune



Mr. Lokesh Malviya
Director, Droit Solutions



Witness

Prof. Manish Patankar HOD-MCA Course	
Prof. Gururaj Dangare HOD-MBA Course, Head of Startup Cell & Innovation Cell	

Annexure to the MOU
Training Course Curriculum and Skills Development/Employability

Course Name	Training Methodology	Course Duration	Evaluation and Certification
SAP S/4 HANA (Simple Finance)	Practical & Theoretical	45 Hours	Yes
SAP S/4 HANA (Human Capital Management)	Practical & Theoretical	45 Hours	Yes
SAP S/4 HANA (Material Management)	Practical & Theoretical	45 Hours	Yes
SAP S/4 HANA (Sales & Distribution)	Practical & Theoretical	45 Hours	Yes
SAP S/4 HANA (ABAP - S/4 HANA)	Practical & Theoretical	45 Hours	Yes



Memorandum of Understanding for
Incubation Cell, Centre of Excellence and
Internships & Placement Support

MOU for COE

Data Science, Analytics,
Appliciation Development,
Software Development,
Integrated Solutions, Research,
Consulting, Placements,



Navaantrix Pvt Ltd and KES Pratibha
Institute of Business Management

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into as on 1st April 2023.

Between

Navaantrix Pvt Ltd with its registered address Office No. 4, Shivam Complex, Baner Rd, Lalit Estate, Baner, Pune, Maharashtra 411045, the First Party represented herein by its authorized signatories, Mr. Aneesh Vaze-Founder & Director, Mr. Sameer Yulkarni- Founder & Director and Mr. Pritam Ghumatkar Director of Operations, hereinafter referred as "Navaantrix Pvt Ltd", the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors- in-office, representatives, employees, administrators and assigns.

And

Pratibha Institute of Business Management, Pune, the Second Party, and represented herein by its Director and representative Dr. Sachin Borgave, (hereinafter referred to as "PIBM, Chinchwad", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

(Navaantrix Pvt Ltd and PIBM, Chinchwad are hereinafter jointly referred to as "Parties")

Whereas:

1. Both parties, Navaantrix Pvt Ltd & PIBM Chinchwad, believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhances opportunities.
2. The Parties intend to cooperate and focus their efforts on cooperation within area of Empowerment Programs through Live Projects, Skill based Internships, Strategic Consulting, Education and Research.
3. Both parties intend to set the "Centre of Excellence in Technological Innovation, Analytics and Data science" hereby referred as COE.

Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest:

NOW THEREFORE IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

Clause 1: Cooperation

1. Both parties are united by common interests and objectives to empower youth/students, and they shall establish channels of communication and cooperation that will promote and advance their respective operations within the Institutions and its related wings.
2. Navaantrix Pvt Ltd & PIBM, Chinchwad's cooperation will facilitate effective utilization of the subject matter experience & expertise of Navaantrix Pvt Ltd and intellectual capability of students at PIBM, Chinchwad, providing



and intellectual capability of students at PIBM, Chinchwad, providing significant inputs in developing suitable ecosystem, keeping in mind the needs of the industry.

Clause 2: Scope of MOU (Statement of work)

The budding postgraduates (MBA/MCA) from PIBM, Chinchwad could play a key role in technological up-gradation, innovation and competitiveness of the industry. Both parties believe that close cooperation between the two would be a major benefit to the student community to enhance their skills and knowledge.

1. Live Projects, Student Internship (3 to 6 months) and Placement support to Students: Navaantrix Pvt Ltd will help with Live Projects, MCA and MBA student internships and placement support to students of PIBM, Chinchwad party, as and when required in tune with the Industry-Academic Relations.
2. Guest Lectures/Visiting Faculty: Navaantrix Pvt Ltd to extend the necessary support to deliver guest lectures to the students/faculty of PIBM, Chinchwad on the technology trends, emerging technologies, IT sales skills, IT recruitment and training, methodologies and in-house requirements.
3. Strategy/Curriculum Design: Navaantrix Pvt Ltd to provide valuable input or facilitate to PIBM, Chinchwad in teaching/training methodology and suitably and as per the UGC, AICTE, DTE norms, standards and restrictions customize the curriculum so that the students fit into the industrial scenario meaningfully under the "Step-up to Industry Readiness" workshop as part of the COE in Technology, Data Science and Analytics and software development.
4. Consultancy: PIBM, Chinchwad to provide students & faculty members for consultancy projects to Navaantrix Pvt Ltd.
5. Both parties to obtain all internal approvals, contents, permissions and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
6. The commercials and expenses will be subjective to the nature and scope of engagement, it will be dealt with separately in the definitive documents.

Both parties will decide on the nature of the intervention and commence once they mutually agree to it in writing prior to such intervention. Both parties will have mutual consent on the commercial nature of the specific intervention and agree in writing (email, letter, notice or any other digital medium) before commencing any commercial/noncommercial engagement pertaining to the scope of the MOU.

Clause 2: Centre of Excellence and Incubation Cell (Yearly Goals/Target)

1. We will work together to get our students to start working on Live Industry Assignment that matches with their classroom learning, creating an Innovation linked Learning Platform-3-6 months projects (on-going projects) after Semester 3 (MCA students) which will form part of their course curriculum of Semester 4- Live Project in Industry.
2. Industry member from Navaantrix to conduct paid 2-3 sessions of Power BI, Python, Java, Analytics etc (Skills based workshop with focus on Innovation and



Entrepreneurship) as per the L&D curriculum of industry with *ASSESSMENT TASKS AND*
form part of the hiring/skill matrix for absorption of talent from *INDUSTRY PLACEMENT CELL*
to Industry Placement (final job offering).

3. Real Time-Role Play model to create Client Engagement Ready Talent Pool
(Management Games with In-basket Exercises)

Clause 3: Intellectual Property

Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise create in either Party any right, title, interest, or license, in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

Both parties will respect each other's Privacy and IPR policies without any violation. In case of any violation of IPR, the MOU would be terminated immediately.

Clause 4: Relationship Between the Parties

It is expressly agreed that Navaantrix Pvt Ltd and PIBM, Chinchwad are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership but shall be considered on the Joint Collaboration for the "Centre of Excellence in Technology, Innovation, Data Science Research and Analytics".

Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

Agreed By:

For the First Party



Mr. Aneesh Vaze
Founder and Director
Navaantrix Pvt Ltd

For the Second Party




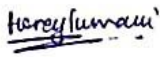


Dr. Sachin Borgave
Director



Pratibha Institute of Business Management

Witness and Team In charge

Mr. Sameer Kulkarni	Authorized Personnel from Navaantrix Pvt Ltd for COE	
Mr. Manish Patankar	HOD-MCA, PIBM	
Mr. Gururaj Dangare	HOD-MBA, PIBM	
Ms. Honey Kumari	TPO-PIBM	

Seal and Stamp
For First Party



Seal and Stamp
For Second Party



UNIPUNE ID : IMMP013250

DTE CODE : 6167

AISHE CODE : C-42197

AICTE PERMANENT ID : 1-3675161



KAMALA EDUCATION SOCIETY'S

PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT

Recognised by Government of Maharashtra,
Affiliated to Savitribai Phule Pune University and Approved by AICTE
ACCREDITED BY NAAC

Date: 27 May 2023

To,

All the Members of College Development Committee

Pratibha Institute of Business Management

Agenda Point: College Development Committee Meeting

- I. The College Development Committee meeting for Pratibha Institute of Business Management will be held on 6th June 2023 from 3 P.M. onwards at the Conference Hall of PIBM.
- II. The agenda points for the meeting are as follows:
 1. To approve the minutes of last meeting
 2. To review the activities of MBA Deptt. and approval for proposed activities
 3. To review the activities of MCA Deptt. and approval for proposed activities
 4. To review IQAC activities and approval for proposed activities
 5. To review activities of Research Centre
 6. To review Examination Committee work
 7. To review of activities under Institute Innovation Council
 8. To take review of placement cell activities
 9. To inform about new faculty selection
 10. Any other matter with the permission of the Chairman.
 11. Vote of Thanks.

Dr. Sachin Borgave
Director, PIBM
Member Secretary

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Attendance Sheet

College Development Committee Meeting

Meeting No:4

Date: 06 June 2023

Time: 3 P.M.

Venue: Conference Room, Pratibha Institute of Business Management, Chinchwad

Sr. No.	Name of the Member	Designation	Signature
1	Mrs. Pratibha Shah	Chairperson of the Management	Pratibha S. Shah
2	Dr. Deepak Shah	President	Dr. Deepak Shah
3	Prof. Gururaj Dangare	HOD, MBA	Gururaj Dangare
4	Prof. Manish Patankar	HOD, MCA	Manish Patankar
5	Dr. Shweta Jain	IQAC Coordinator	Dr. Shweta Jain
6	Prof. Niji Shajan	Women Teachers	Niji Shajan
7	Mr. Charudatta Sawant	Non Teaching Representative	Charudatta Sawant
8	Mr. Yashwant Patil	Local member from the field of Industry	Yashwant Patil
9	Mr. Atul Shah	Local member from the field of Social Service	Atul Shah
10	Mrs. Jayshree Fadnavis	Nominee of secretary management	Jayshree Fadnavis
11	Mr. Krutarth Shah	Alumni Representative	Krutarth Shah
12	Prof. Kavita Divekar	Women Teacher	Kavita Divekar
13	Mr. Prajwal Kale	Secretary of Student Council	Prajwal Kale
14	Ms. Muskan Punjabi	President of Student Council	Muskan Punjabi
15	Dr. Sachin Borgave	Director of the Institute to function as Member Secretary	Dr. Sachin Borgave

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College Development Committee

Meeting No: 4

Date: 6th June 2023

Time: 3 P.M.

Venue: Conference Room, Pratibha Institute of Business Management, Chinchwad

Minutes of the Meeting

Member Secretary, Dr. Sachin Borgave welcomed all the members of the CDC. The proceedings of the meeting are as follows:

Resolution No. 1:

1. To approve the minutes of last meeting

Note:

Minutes of the last meeting held in the month of 4 March 2023 were read out by the Member Secretary. It was resolved that the minutes of meeting held are passed unanimously.

Proposed by: Mr Charudatta Sawant

Seconded by: Dr. Shweta Jain

Resolution No. 2:

2. Review activities of MBA Deptt. and approval for proposed activities

Note:

The Member Secretary had announced that following activities were conducted in the previous period 4th March 2023 to 6th June 2023

Sr. No.	Conducted Activities
1	Women Indoor sports on Table Tennis were conducted on 23 rd March 2023
2	To inspire students to adopt entrepreneurial endeavors to develop their innovation, work on profitable and socially responsible projects and adhere to high ethical standards, IDEATHON- "Business Ideas For Future" was organized on 20/04/23 where 68 students had actively participated and presented their innovative ideas. 15 entries were received.



3	Workshop on SAP and Business Application was organized on 24/04/23 by Mr. Lokesh Malviya, who gave information about how SAP application works in multinational companies and 80 students had taken benefit of that.
4	Workshop on Professionalism and professional ethics was conducted on 25/04/23 by Mrs. Swapna Menon which was attended by 68 students.
5	Workshop on Students Progression: Career planning for higher study was conducted on 26/04/23 by Dr. S. Fazal D. Firdausi and attended by 81 students
6	'BRANDZILLA' named quiz competition was organized on 28/05/23 for students for making them aware about brands.
7	On 02/05/23, PIBM will organize an Workshop on "Blog Writing and Content Marketing" by Dr. Pankaj Kathane .75 students had taken benefit of the session
8	Traditional Day was celebrated on 06/05/23 where students came in traditional attire to showcase tradition of any state or culture of their choice.
9	Students of PIBM had organized a grand event of AArabh3.0 under the guidance of faculties. Event took place for 3 days starting from 20/05/23 to 22/05/23.
10	PIBM had organized an Industrial cum Excursion Visit to Kerala covering Kozhikode, Waynad, Alleppy and Munnar places from 28/05/23 to 04/06/23.84 students along with 4 faculties had visited Tea factory, botanical garden and Eddacal caves and other places to gain practical knowledge.
11	This whole June month is occupied with admissions work. Prof. Gururaj Sir along with other faculty members are handling all admissions work along with student coordinators.
12	AArabh3.0 was successfully conducted in which singing, solo dance ,cricket, chess, carom , mehendi and Rangoli competitions took place for 3 days from 20/05/23 to 22/05/23.

Planned Activities	
1	A 30 Days Training Program towards the Excellent Placement in association with EduBridge, Skill Development and Vocational Training Organization is planned of 6 hours daily schedule for MBA students starting from 14 th June 2023

It is hereby resolved that above mentioned activities are approved and appreciated. Planned activity is approved by the committee.

Proposed by: Prof. Gururaj Dangare

Seconded by: Dr. Shweta Jain



Resolution No. 3:

3. Review the activities of MCA Deptt. and approval for proposed activities

Note:

The Member Secretary had announced the conducted and planned activities:

Sr. No.	Conducted Activities
1	Mr. Parth Shukla will take Guest's session Project management tool- GitHub. Workshop for 2 days.
2	The dates of internal marks filling for the Academic year 22-23 even semester was on 10 th June 23 declared by the SPPU, the tentative dates for individual subject wise internal marks filling was decided and declared by HOD.
3	End Term dates were planned for both sem II and sem IV students. Time table, Notice, Duty chart was prepared by Exam Coordinator Prof. Kavita Divekar.
4	Internal Lab Exam dates were finalized by Prof. Priya and Prof. Surabhi after the discussion with HOD.

	Planned Activities
1	CIE marks will be finalized in this month for internal assessment
2	Mini Project and Practical viva-voce of SPPU External Exam will be scheduled as per university dates
3	After university exams, faculties will prepare their respective course files
4	After MCA CET results the admission process will start. Strategy for admission had been discussed with the management

Hereby resolved that above mentioned activities are approved and appreciated.

Proposed by: Prof. Manish Patankar

Seconded by: Prof. Kavita Divekar

Resolution No. 4:

4. To Review IQAC activities

Note:

The Member Secretary had announced the IQAC major activities had been undertaken:

- Yoga workshop and Workshop on Indian Health Gold Mine: Ayurveda was conducted by Dr. Supriya Bakarwade on 29th April 2023 and attended by 35 participants.

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- PIBM had organized Campus placement drive 2023, on 18/04/23 along with Magic Bus India Foundation for the students of PCCCS, PIBM and PCOE to provide jobs to students.
- Seminar on “Gender Equality for Development Effectiveness” was conducted on 27/05/23 for the students to address them about the fundamental rights of human beings. 61 students had attended it.
- As allocated in the last meeting held on 4th March, New Vision and mission is framed along with linked goals and activities and put in front of the committee for approval by the Director Dr. Sachin Borgave, which is hereby approved by the CDC.
- As allocated in the last meeting held on 4th March, Inputs from all concerned faculties were taken and a new Process Manual Version 2 was compiled by the IQAC coordinator Dr. Shweta Jain. Same has been kept in front of the committee for approval which is hereby approved by the CDC.
- It is proposed hereby that from new Academic Year starting from 1st July 2023
- New Vision and New Mission of the institute:

Vision

To emerge as premium business school in transforming students into management & technology professionals and make them good citizens.

Mission

Up skilling managerial, technical capabilities and inculcate ethical values in the students.

It is hereby resolved that the vision and mission is hereby approved and the committee welcomed the change. Process Manual Version 2 is also approved by the committee and these will be applicable w.e.f. 1st July 2023.

Proposed by: Dr. Shweta Jain

Seconded by: Prof. Gururaj Dangare

Resolution No. 5:

5. To review conducted and proposed activities of Research Centre

Note:

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The Member Secretary had announced that:

- On 16th May 2023, Personal Interview for Ph.D. Admission for 2022-23 was conducted by the selection committee. Two student were selected, one for Financial Management and one for Marketing Management.
- In April Dr. Basavraj S. Kudachimath Professor and chairperson Department of management studies, Visvesvaraya technological University Belgavi conducted a FDP on 'Research Methodology'.
- On 17th April 2023, Six Monthly progress report presentation was conducted, where committee approved by affiliated university had conducted presentation viva for Financial Management students (First Progress report) and Marketing Management students (Fifth Progress Report)
- Topic proposal presentation is also conducted on 6th June for our two students whose topics were rejected earlier namely Ms. Anita Mathapatti and Mr. Sandeep Mundada.

It is hereby resolved that above mentioned activities are approved and appreciated.

Proposed by: Dr. Shweta Jain

Seconded by: Dr. Niji Shajan

Resolution No 6:

6. Review Examination Committee work

Note:

The Member Secretary had informed that

Result declared on 17th May 2023 for MBA and 21st April 2023 (2019 pattern) and 26th April 2023(2020 pattern) for MCA students for the exams conducted in Feb. to April 2023.

It was decided that MBA End term exam will be conducted in two parts from 30th June to 2nd June and then from 7th July to 9th July 2023 in morning and afternoon slots, so that regular lectures can be conducted on other weekdays for revisions as university exams are going to start from 11th July 2023 and will continue to 22nd August 2023.

It is hereby resolved that the examination will be conducted in a justified manner.

Proposed by: Dr. Shweta Jain

Seconded by: Prof. Manish Patankar



Resolution No 7:

7. Review of activities under Institute Innovation Council

Note:

The Member Secretary had announced that following activities were organized under IIC during the period

Sr.	ACTIVITY NAME	DATE
1	Poster Presentation of Business Plans & linkage with Innovation Ambassadors– Manage through YUKTI-NIR	14-03-2023
2	“Electro fest Competition on Innovation”	21-03-2023
3	Organise an Inter/Intra Institutional Business Plan Competition and Reward Best Innovations - Manage through YUKTI-NIR	24-03-2023
4	Workshop on Intellectual Property Rights (IPRs) and IP management for start up	03-04-2023
5	“Entrepreneurship & Small Business Development”	06-04-2023
6	“Technology Readiness Levels”	11-04-2023
7	Session on “How to plan for Start-up and legal & Ethical Steps”	13-04-2023
8	“Yukti Innovation Challenge 2023”	13-04-2023
9	World Creativity and Innovation Day	21-04-2023
10	World Intellectual Property Day	26-04-2023
11	Data Science & Business Management	28-04-2023
12	Session/ Workshop on Business Model Canvas (BMC)	03-05-2023
13	National Technology Week Inaugural Address of Hon'ble Prime Minister of India at 10.00 AM, 11th May 2023	11-05-2023
14	National Technology Day	11-05-2023
15	Celebrating India's presidency of the G20	13-05-2023
16	Exposure and field visit for problem identification	14-05-2023
17	Field/Exposure Visit to Incubation Unit/Patent Facilitation Centre/Technology Transfer Centre such as Atal Incubation Centre etc	28-05-2023
18	Workshop on Prototype/Process Design and Development	28-05-2023
19	Session on Innovation/Prototype Validation – Converting Innovation into a Start-up or Session on Achieving “Value Proposition Fit” & “Business Fit”	01-06-2023
20	Demo Day/Exhibition/Poster Presentation of Start-Ups & Linkage with Innovation Ambassadors/Experts for Mentorship Support - Manage through YUKTI-NIR	03-06-2023



Conducted Live Projects during the year

Sr.	Type of Project	Title of the Project	Date/ Duration
1	In-house Project	Result Analysis Automation	Mar 2023 – Aug 2023
2	Live Project	BNN & Associates	May 2022- Aug 2022
		Cleverground Technologies Pvt Ltd	Aug 2022 – Feb 2023
		Spurthi Agrotech	July 2022 – ongoing
		Trigati Corporations	July 2022 - Ongoing
		Counselo- Club 360	October 2022 - Ongoing
		Hamish Clothing	6- 29 March 2023
		EDIBYTES	April 2023
		Hridayam Jewels Appointment	28 April 2023
		Mtech Enterprises	September 2022-Ongoing
		Pratibha International School	April 2023 – June 2023

It is hereby resolved that above mentioned activities are approved and appreciated.

Proposed by: Dr. Shweta Jain

Seconded by: Prof. Gururaj Dangare

Resolution No 8:

8. To take review of placement cell activities

Note:

The Member Secretary had announced that following activities were organized by placement cell during the last semester

- All MBA HR students' resume builder completed and networking done with placed students for job opportunities and scope for MOU ongoing.
- Concept of LinkedIn visibility for resume builder and conversation held through LinkedIn messenger for developing Professionalism among students.
- Thirty students placed in MCA with SIP linked PPO, remaining will be placed by the most to the end of the August 2023.
- MBA SIP opportunity with FCI and other Industry Network (signing of contracts underway in July 2023).
- Introduction to DROIT IT Solutions and MOU done for SAP HANA S/4-batch to start in Aug 2023 (already 3 students have taken their training and got placed).
- Hyundai industrial visit and SIP interview is scheduled for 10 MBA HR students.
- MoU with Food Corporation of India (FCI) is in the process and SIP of 6 students along with 3 live projects is already done.



- CSR linked program of G20 (Project beautification of Chakan)-working to bring that project under PIBM-Industry Academia (2 meetings done, oral go-ahead received, drafting the report for signing as on-going project).

It is hereby resolved that above mentioned activities are approved and appreciated especially SIP linked PPOs.

Proposed by: Mr. Charudatta Sawant

Seconded by: Dr. Pallavi Chugh

Resolution No 9:

9. To announce about new faculty selection

Note:

The Member Secretary had announced that on 26th Jan. 2023, advertisement was given for the interview of candidates for various teaching posts. The detail is as under regarding that:

Sr.	Department	Posts	Required Faculty	Called Candidates	Selected Candidates
1	MBA	Professor	01	01	Dr. Puja Bharadwaj
		Associate Professor	04	02	Dr. Mahima Singh Dr. Bhupali Shah
		Assistant Professor	12	10	Ms. Honey Kumari
					Mrs. Jasmine Faras
					Mrs. Sneha Bhatia
					Mrs. Samita Shinde
					Mr. Avinash Darbare
					Prof. Shagunthala Devi
					Prof. Shivaji Rajmane
					Dr Rashmi Bhaik
Dr. Devkumar Mahisekar					
Mrs. Pragati Kalambe					
2	MCA	Professor	0	0	NIL
		Associate Professor	3	0	NIL
		Assistant Professor	8	9	Mr. Rajnishkumar Mishra
					Mr. Kalyansingh R. Patil
					Ms. Roja S. Pogul
					Mrs. Vaishali Sathe
					Mrs. Jyoti S. Pandhare
					Mrs. Gauramma Kadadi
Mrs. Varsha Bhagwat					
Mrs. Anjali Mayur Patil					
3		Librarian	01	02	Ms. Sanyukta Borse

UNIPUNE ID : IMMP013250

DTE CODE : 6167

AISHE CODE : C-42197

AICTE PERMANENT ID : 1-3675161



KAMALA EDUCATION SOCIETY'S

PRATIBHA INSTITUTE OF BUSINESS MANAGEMENT

*Recognised by Government of Maharashtra,
Affiliated to Savitribai Phule Pune University and Approved by AICTE
ACCREDITED BY NAAC*

It has been resolved that above mentioned faculties are appointed and now on the the roll of faculty register.

Proposed by: Dr. Niji Shajan

Seconded by: Mr Charudatta Sawant

10. Any other matter with the permission of the Director.

No other matter was brought in front of the meeting.

11. Vote of Thanks

The meeting was concluded with vote of thanks.

Dr. Sachin Borgave
Director, PIBM
Member Secretary